

New Enterprise Incentive Scheme (NEIS)

Information Session



GRAMETS



(Greater Melbourne Employment and Training Services)



GRAMETS Consortium partners



What is NEIS ?



New Business Assistance

with NEIS



Australian Government

Department of Employment,
Skills, Small and Family Business

New Enterprise Incentive Scheme (NEIS) is a program funded by the Department of Education, Skills and Employment and delivered by a network of 21 providers across Australia. People interested in running their own new small business could be eligible to participate in the NEIS program and become self-employed business owners.

NEIS provides eligible people with:

- accredited small business training and business mentoring for up to 52 weeks
- income support for up to 39 weeks (NEIS Allowance – if eligible) and NEIS Rental Assistance for up to 26 weeks (if eligible)
- personalised mentoring and support from a NEIS provider in the first year of the new business to help a job seeker put their business idea into practice.

NEIS – Background



- Has been operating since 1985.
- A total of **8,600** NEIS places are available nationally each year.

Who is Eligible for NEIS



You can participate in NEIS if you:

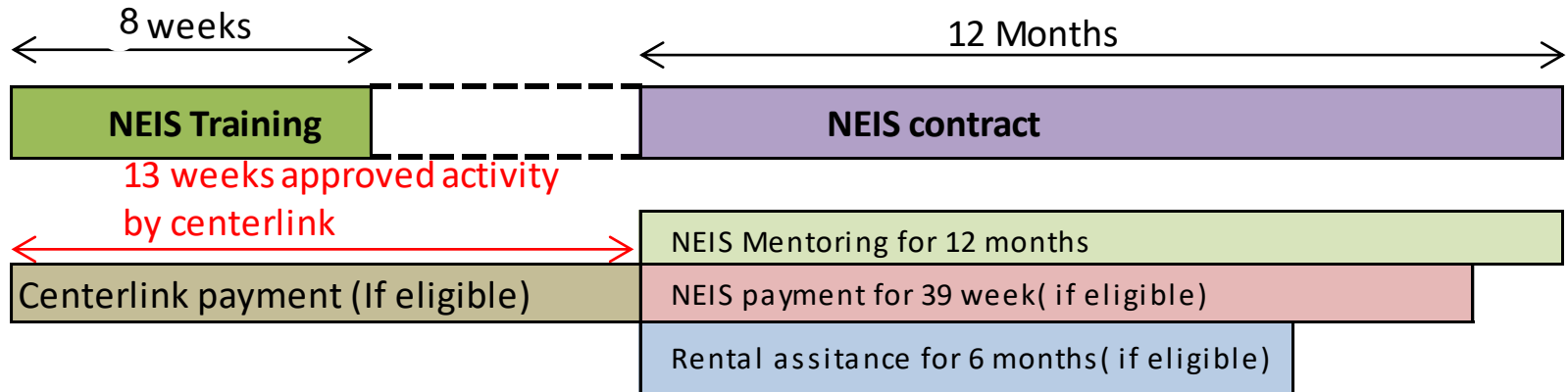
- **are at least 18 years of age at the time of commencing in NEIS Assistance;**
- **are not prohibited by law from working in Australia;**
- **are available to participate in NEIS Training (if relevant) and work Full-Time in your proposed NEIS Business;**
- **have not received NEIS Assistance in the previous 12 months;**
- **are not an undischarged bankrupt.**

If you are a recipient of some Department of Human Services' or Department of Veterans' Affairs pensions, you may be able to choose to remain on these payments while participating in NEIS.

What Sort of Business Is Allowed?

- **Cannot already be operating on a commercial basis**
- **Will have an independent business structure so that the owner maintains a controlling interest for the duration of the NEIS contract**
- **Is lawful and capable of withstanding public scrutiny**
- **Will be established, located and operated solely within Australia**
- **In the case of business partnerships, NEIS eligible partners must have at least 51% ownership and control and partnership agreement is required.**

How NEIS Works



- **NEIS training is a 13 week approved activity from Centrelink which starts from day one of training**

NEIS Training



- **8 week full-time training for metro area. (9.30 am – 3.00 pm, 2 days a week, although some variations may occur).**
- **Qualification you receive is a “Certificate III in Micro Business Operations” provided all required assignments are completed successfully.**
- **A Business plan and a financial projection should be completed during the training as a part of the requirement to receive a certificate.**
- **Delivered by experienced small business operators who are specialists in their field.**
- **Blended mode of delivery is available for regional Victoria**

Topics Covered in the Training

- Introduction to Small Business
- Investigate & develop the Business idea
- Marketing Research & Planning the concept
- Legal, Risk, and Administrative issues
- Pricing, Costing and Break-even
- Taxation
- Financial management
- Personal Organisation
- Business planning



The course is a compulsory requirement for participating in NEIS



NEIS Contract

- **12 month contract between participant and the Department of Employment, Skills, Small and Family Business.**
- **NEIS provider will liaise with the participant to make sure the NEIS contract obligations are met.**
- **Participant needs to have an approved business plan by the NEIS provider to proceed to this stage.**
- **Eligible participants would receive a NEIS payment for up to 39 weeks and also rental assistance up to 26 weeks.**
- **Monthly contact and quarterly reporting is mandatory for the participant during NEIS contract.**
- **Individual mentoring will be provided during the NEIS contract by the NEIS provider.**

Details on NEIS Payment



- **The NEIS Allowance is equivalent to the single adult no children rate of New Start (now known as jobseeker) Currently \$620.80 per fortnight (if eligible)**
- **Up to a maximum of \$140.80 Rent Assistance for 26 weeks (if eligible)**
- **Not Income Tested against Business Income or Income from Government Welfare**
- **Income Tested against non Business Income**



External Income Test



- **Tested Quarterly**
 - You can earn up to \$7,449.60 gross per quarter from non business income
- **Earn below this and you will receive full income support**
- **Earn this or more from non business income and you will not receive income support for next quarter**

Viability Test

- Your actual earnings should exceed 75% of projections, as per your business plan at the end of the 2nd and 3rd quarters
- Look at future situation i.e. potential work, contracts, market research



Now What?

- **Complete the Application Form.**
- **Await advice from us as to whether you are successful in obtaining a place on a course.**



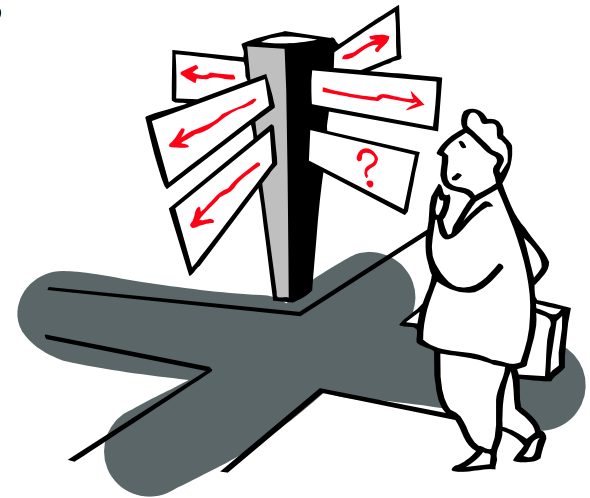
Other Programs We Offer

- Explore being your own boss workshops
- Small Business Mentoring



Other Matters

- RPL / Credit transfer options
- No fees
- Pathways Options / Study Options
- Course suitability / job outcomes
- Access to library / computer



Websites to Visit

- www.business.gov.au
(comprehensive Australian business information)
- www.ato.gov.au
- www.business.vic.gov.au
(referral services for small business, licensing and regulations; Information on starting a business)
- www.abs.gov.au



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Thank you

Thank you for your interest in this program.

Questions ?