



OFFICIAL

New Enterprise Incentive Scheme (NEIS) Information Session



OFFICIAL

GRAMETS



(Greater Melbourne Employment and Training Services)



GRAMETS Consortium partners



What is NEIS ?



New Business Assistance

with NEIS



Australian Government

Department of Employment,
Skills, Small and Family Business

- New Enterprise Incentive Scheme (NEIS) is delivered by a network of 21 providers across Australia.
- Funded by the Commonwealth Government (DESE)
- People interested in running their own new small business could be eligible to participate in the NEIS program and become self-employed business owners.
- Has been operating since 1985.
- A total of **8,600** NEIS places are available nationally each year.

How Does NEIS Support You?

FREE small business management training

- **Certificate III in Entrepreneurship and New Business (BSB30220)**

FREE business plan development support

FREE business mentoring and ongoing advice

- **Five mentoring sessions**
- **Access to expert team of skilled and experienced small businesses owners to help your business achieve success.**

IF Eligible (Eligible Income Support Recipients ONLY)

- **NEIS allowance (39 weeks)**
- **Rental assistance (26weeks)**

NEIS Eligibility

- **Be at least 18 years of age (when signing your NEIS Agreement)** (over 65's pension recipients allowed)
- **Not be prohibited by law from working in Australia**
- **Not be an overseas visitor** (eg working holiday or an overseas student)
- **Not have participated in NEIS in the past 12 months**
- **Not be an undischarged bankrupt**
- **Be available to participate in NEIS training (if relevant)**
- **Work the proposed new Business (usually 35 hours per week)***
- **Retrenched workers in the last three months of their employment**
- **Serving members of the Australian Defence Force (ADF), and eligible family members, with an identified transition date**
- **Existing micro-business owners impacted by COVID-19 who need help to keep their business running &/or to refocus their business**

***Those people with partial capacity may work less hours.** Those engaged in employment or accredited education up to 25 hours per week or have a documented caring responsibilities will need to commit at least 25 hours per week to their business

What Sort of Business Is Allowed?

- **Not currently operating on a commercial basis**
(Exception: An existing micro-business owner/sole trader seeking to refocus their business in response to COVID-19)
- **Must be commercially viable**
- **Not involve a purchase or takeover of an existing business (no Good Will)**
- **Be lawful and compliant**
- **Capable of withstanding public scrutiny**
- **Not likely to bring the Commonwealth into disrepute**
- **Located and operated solely within Australia** (suppliers can come from anywhere)
- **Able to secure and maintain appropriate business insurance**

Allowed Business Continued...

Evidence of the potential commercial viability

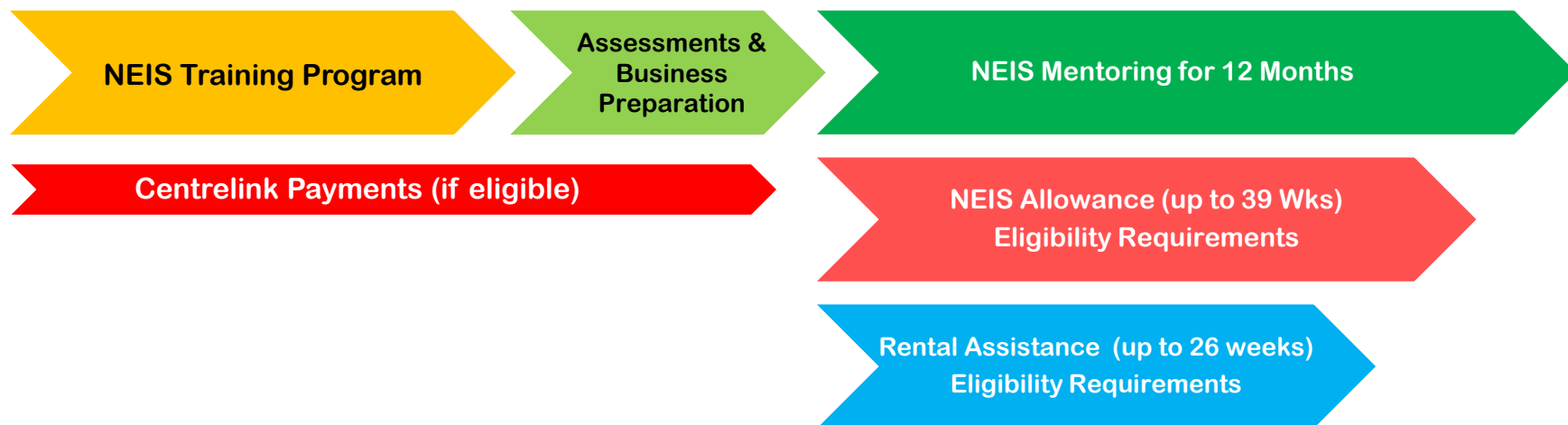
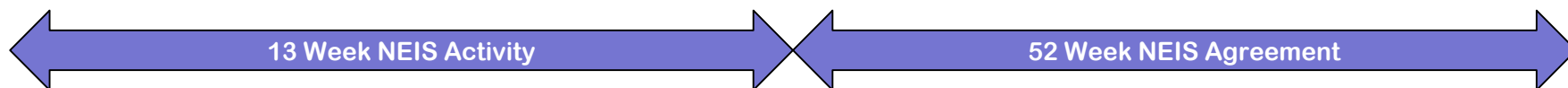
- Suitable skills/qualifications and/or experience
- Ability to obtain licences/permits and suitable insurance
- Adequate market research to demonstrate a market opportunity
- Access to sufficient finances to commence operating
- Committed to making the business work (passion)
- Capacity of the business to meet profit targets by the end of the first year

Business partnership

- Both NEIS and Non-NEIS partners are allowed
- At least 1 NEIS partner must attend the training program
- NEIS eligible partners must 51% control of the business
- A partnership agreement is required to be provided with the business plan



How NEIS Works



NEIS Training is a 13 week approved activity from Centrelink which starts from Day One of training

Topics Covered in the Training

- Introduction to Small Business
- Investigate & develop the Business idea
- Marketing Research & Planning the concept
- Legal, Risk, and Administrative issues
- Pricing, Costing and Break-even
- Taxation
- Financial management
- Personal Organisation
- Business planning



The course is a compulsory requirement for participating in NEIS

NEIS Contract

- **12 month contract between participant and the Department of Employment, Skills, Small and Family Business.**
- **NEIS provider will liaise with the participant to make sure the NEIS contract obligations are met.**
- **Participant needs to have an approved business plan by the NEIS provider to proceed to this stage.**
- **Eligible participants would receive a NEIS payment for up to 39 weeks and also rental assistance up to 26 weeks.**
- **Monthly contact and quarterly reporting is mandatory for the participant during NEIS contract.**
- **Individual mentoring will be provided during the NEIS contract by the NEIS provider.**

Details on NEIS Payment

- **NEIS Allowance** - Currently \$629.50 per fortnight (if eligible)
- Equivalent to the JobSeeker allowance (single 22 or over, no children rate)
- **NEIS Business Income IS NOT means-tested** (even if you are making \$10,000 p/wk in your business!)
- You will be paid fortnightly for up to 9 months (approx. \$12,300)
- **External Earnings**
- Can earn up to double NEIS allowance each fortnight (eg: casual job) You can earn up to \$7,449.60 gross per quarter from non business income
- Calculated each financial quarter (based on number of NEIS payments each quarter) Your actual earnings should exceed 75% of projections, as per your business plan at the end of the 2nd and 3rd quarters
- **Rental Assistance**
- Paid for the first 6 months (up to 26 weeks) – if eligible (Max \$142.80 p/w)

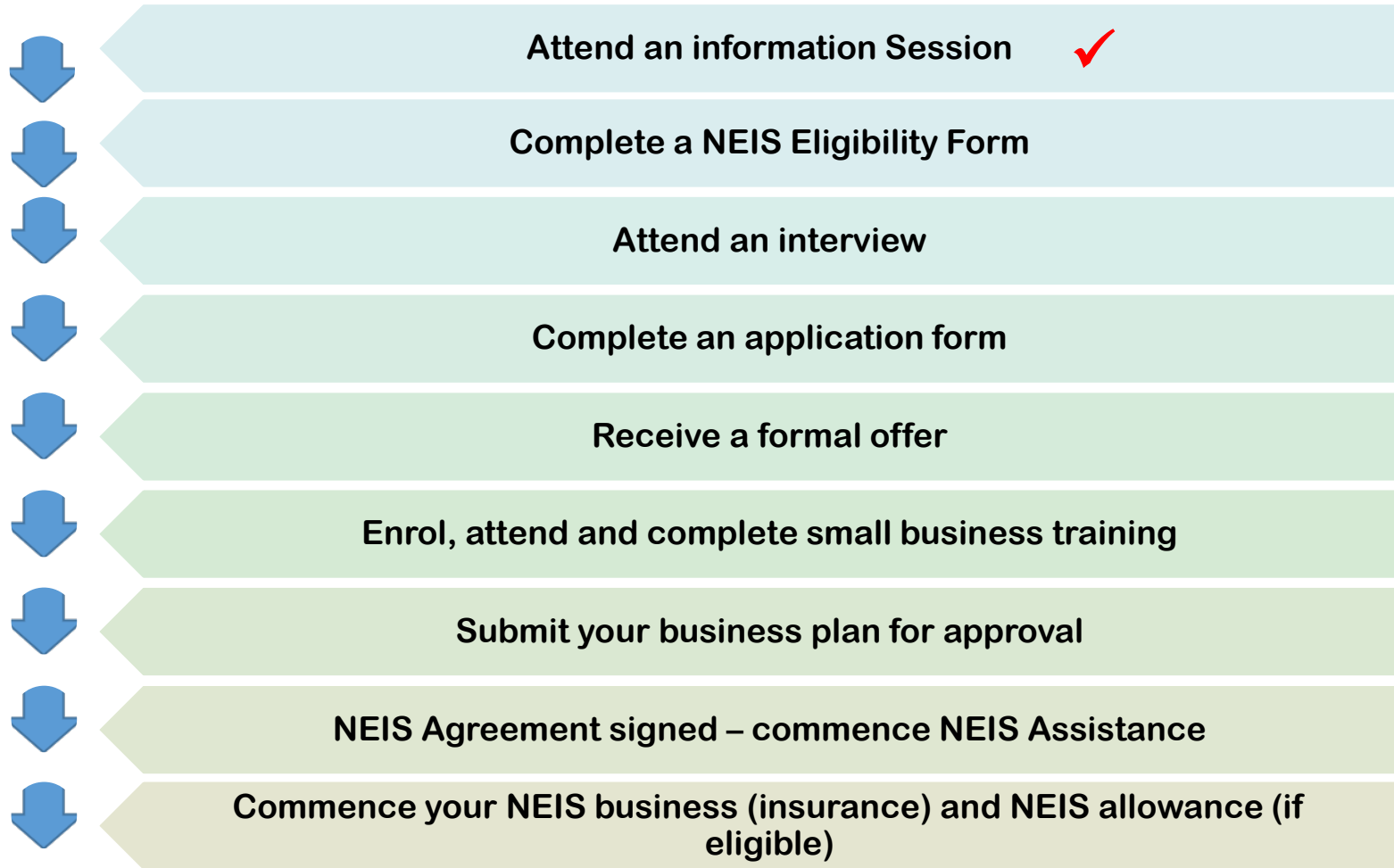
NEIS Payments Continued



- **Pension recipients**
- **Parenting payment (Single) & Disability Support pension recipients, and volunteers receiving a DHS/DVA income support payments (no job search requirement) may:**
 - Remain on current payment or choose to transfer to NEIS Allowance
 - Payments are means-tested - you need to report business profit
 - Transfer at commencement, or anytime within the first 39 weeks of NEIS assistance.
- **Parenting/Family allowance recipients**
- **If your current income payments are higher than the NEIS allowance rate a request for a 'top-up' can be made.**
- **You will need to discuss your eligibility with Centrelink/Services Australia**



Now What?



Other Programs We Offer



Explore being your own boss workshops

FREE 10 day workshop over 4 weeks: 2-3 days per week

The workshops will:

- Cover a different business subject every day
- Develop the skills needed to be your own boss
- Help you identify research strategies to explore opportunities
- Build confidence in your business ideas through workshop and feedback activities
- Get the clarity to determine if being starting your own business is the right step for you

Other Matters

- **RPL / Credit transfer options**
- **No fees**
- **Pathways Options / Study Options**
- **Course suitability / job outcomes**
- **Access to library / computer**
- **Employment Fund Support for Insurance (Possible one off Payment – Contact Job Active Provider)**

Contact Details



Box Hill BEC
Private Bag 2014
Box Hill 3128

Email: bec@boxhill.edu.au

Web: <http://www.boxhill.edu.au/partnerships/services-to-small-business/>

Jobs Victoria Advocates

Contact us:

For a confidential, free and personal discussion

In person, on the phone, or online

Call: 03 8892 1359

Email: jobsadvocate@boxhill.edu.au

Thank you

Thank you for your interest in this program.

Questions ?

Consider this...

Don't Follow Your Passion

<https://www.youtube.com/watch?v=CVEuPmVAb8o>