



The Challenge

A mid-sized non-profit organization needed to improve the security of a critical web application used to support their mission. What began as a single application security concern revealed broader issues:

- Limited visibility across public cloud environments
- No integration of security into their DevOps workflow
- Lack of centralized compliance monitoring
- Manual, time-consuming investigations to understand cloud risk

After an initial discovery session, CDW recognized the need for a comprehensive cloud security approach and introduced Wiz as the recommended platform.



The Partner Approach

CDW executed a streamlined deployment strategy to quickly operationalize Wiz and accelerate time to value.

- 1. High-Level Cloud Security Review:** CDW provided the customer's security leadership team with an overview of Cloud Security / CNAPP concepts and how Wiz could modernize their approach.
- 2. Fast-Track Decision & Procurement:** Following a demo of Wiz Cloud, the customer immediately saw the value and chose to skip a traditional POC, moving directly to procurement of the Wiz Go Bundle.
- 3. Standard Wiz Cloud Onboarding:** CDW delivered hands-on onboarding services to help the customer integrate Wiz across their public cloud footprint for visibility and compliance monitoring.
- 4. Wiz Code & CI/CD Integration:** CDW implemented Wiz Code to embed security checks directly into the CI/CD pipeline, enabling detection of misconfigurations and vulnerabilities from code through runtime.
- 5. End-to-End Operationalization:** CDW ensured the customer was fully enabled to manage alerts, understand risk context, and use Wiz's automation capabilities to streamline investigation workflows.



The Outcome

Through the combined power of Wiz + CDW delivery, the customer achieved immediate and long-lasting impact:

- Full visibility and compliance coverage across all cloud assets
- Security integrated at every stage of the SDLC – from code to deployment to runtime
- Ability to correlate and contextualize security findings across environments in a single pane of glass
- Dramatic reduction in manual research time, saving hours, days, and even weeks of effort
- A scalable, automated cloud security program aligned to their mission-critical operations



Why This Worked

- 1. Clear Mapping of Needs to Capabilities:** CDW quickly recognized the customer's broader cloud visibility challenges beyond application security and aligned Wiz as the holistic solution.
- 2. Rapid Time-to-Value Through Fast-Track Procurement:** Skipping a POC accelerated deployment and allowed the customer to immediately benefit from Wiz.
- 3. Hands-On Enablement Across Cloud + Code Pipelines:** CDW provided guidance and implementation across both cloud posture and CI/CD workflows, ensuring security was embedded end-to-end.
- 4. Context-Rich Security Insights:** With Wiz correlating issues across infrastructure, workloads, and code, the customer could finally understand true risk instead of chasing isolated alerts.
- 5. Simplicity + Operational Alignment:** A straightforward onboarding experience empowered the small security team to adopt Wiz quickly without operational disruption.



Key Takeaway

This case highlights how pairing Wiz's visibility with trusted partner services enables customers to not only identify risk – but also remediate it effectively.