



WE DON'T SHY AWAY FROM THE CHALLENGES FACING THE YOUNG PEOPLE WE SERVE.



- 1** Ravell Jones, our Coordinator of Youth Engagement, led efforts to stay connected with young people in a time of profound isolation for many New Yorkers.
- 2** While many programs transitioned to fully remote or hybrid schedules, young people maintain access to some in-person services.
- 3** Since April 2020, our Adolescent Health Center has seen patients in person by appointment when issues can't be addressed via telehealth.





MEETING THE MOMENT IS WHAT WE DO.

DEAR FRIENDS,

Thank you for standing with The Door and Broome Street Academy in 2020, one of the most challenging years in our history.

In March, COVID-19 and the economic and unemployment crises that followed triggered cascading challenges for the young people we serve.

Later in the spring, the murders of George Floyd, Breonna Taylor, and Ahmaud Arbery galvanized the most sustained uprising for racial justice in American history, all of which hit close to home for our community, deepening the extent to which this year was also meaningfully a mental health crisis.

While on the eve of the pandemic we were primed to build on 2019 in terms of young people served, and planned to expand our footprint substantially, we've instead needed to navigate a situation that made the in-person services that are fundamental to our model almost impossible.

In response, our teams have made extraordinary efforts to connect our members to the resources, benefits, and opportunities they need to survive this crisis and thrive once it is in the rearview.

This has generated important changes in how we operate, many of which we'll keep as we move forward.

A FEW EXAMPLES:

- From April through December 2020, our Adolescent Health Center averaged 600 telehealth visits per month, although we had never done one prior to March.
- Our Membership process is now entirely virtual, which allows us to connect young people who are unable to come to our facility with services when possible.
- Our Programming team created a Text Line to engage directly with young people across social distance – facilitating 1,377 conversations and counting.

While this year was difficult, and our hallways were far too quiet, I was never prouder to lead The Door. As this community transitions to new leadership, I am confident it will continue to meet every challenge with spirit and courage.

The Door and BSA exemplify what is possible when our society chooses to invest in people who face discrimination. We've worked in partnership with NYC youth to navigate injustice and inequality while fighting their root causes since 1972.

We couldn't do it without you. In gratitude,

ERIC WEINGARTNER

CEO, The Door and Broome Street Academy

IT'S ALL HERE.

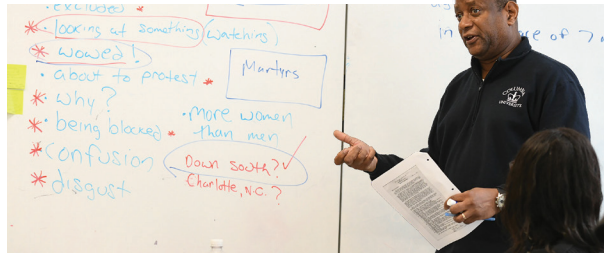
OUR INTEGRATED APPROACH IS UNIQUE AND EFFECTIVE. YOUNG PEOPLE COME TO US FOR A WIDE VARIETY OF REASONS, AND WE WELCOME THEM WITH A RANGE OF SERVICES AND A HOLISTIC APPROACH. IF WE DON'T HAVE WHAT THAT YOUNG PERSON NEEDS, WE WILL FIND IT.

ADOLESCENT HEALTH CENTER



Our on-site Federally Qualified clinic provides comprehensive services for youth, including family planning and reproductive health care, primary health care, dermatology, vision, dental, STD testing and treatment, HIV/AIDS prevention and intervention services, and health education workshops.

CAREER & EDUCATION SERVICES



We help young people achieve long term self-sufficiency by preparing them for success in college and/or the workforce through integrated education and sector-specific career training. We also partner with companies committed to developing long-term workforces to place young people in talent pipelines.

HOMELESS YOUTH & SUPPORTIVE HOUSING



Young people experiencing homelessness or housing instability come to The Door to meet basic needs (laundry, shelf-stable food, showers, clothing, hygiene supplies) and connect with resources including housing, healthcare, and pathways to longer-term support.

SATELLITE LOCATIONS:

■ Bronx Youth Center

Our first outer borough outpost, focused on Career & Education programming, makes accessing our services much more convenient for the Bronx residents who come to The Door—about 29% of our participants last year.

■ The Lee & East 9th

We operate 95 units of supportive housing in two buildings staffed 24/7, reserved for young people with a history of housing instability and persistent mental illness. Residents access many of our services on-site.

ARTS, NUTRITION, & RECREATION



Arts program participants benefit from partnerships with the Whitney, Carnegie Hall and Roundabout Theater. Members can also receive culinary arts training for a career in the food industry and receive hands-on practice by serving three free nutritious meals a day to their peers at The Door.

LEGAL SERVICES CENTER



Young people receive free legal representation and support in all civil legal matters, with a specialization in immigration law (helping undocumented youth obtain legal status).



A ONE-OF-A-KIND, TUITION-FREE CHARTER HIGH SCHOOL THAT LIVES INSIDE THE DOOR.

BSA engages approximately 330 students with an experienced team of educators implementing a rigorous academic curriculum, integrated opportunities for community service and mentorship, and comprehensive wrap-around support enabled by a unique partnership with The Door.

AT BSA, WE PUT THE STUDENT'S SUCCESS AT THE CENTER:

- All students have access to every service offered downstairs at The Door.
- Each student has their own staff mentor who checks in with them regularly and keeps them motivated on their path to success after graduation.
- Students with learning disabilities are fully integrated into our classrooms where they can benefit from peer-to-peer learning and develop the kind of friendships that last a lifetime.
- BSA students can access 8 AP classes, free SAT prep classes, three nutritious meals a day, and more.

88%

GRADUATION RATE
NYC rate is 78.8%

10:1

STUDENT : TEACHER RATIO
Public school avg. is 13:1

BSA SUCCESSFULLY ADAPTED TO REMOTE INSTRUCTION, WITH OVER 90% OF STUDENTS SIGNING ON DAILY IN DECEMBER 2020.



THE NEW YORK TIMES CALLS BSA "[A MODEL] FOR COPING IN THE PANDEMIC"

"Our strategy is trauma-informed, and our ethos is that we take care of people - people who have often not been taken care of sensitively. We've built a multi-layered support network; on any given day it's not uncommon for a BSA student to get calls from our social work team, our operations team, and our non-instructional call team, in addition to their regular contact with teachers."



MELISSA SILBERMAN
Head of School

BLACK LIVES MATTER.

BLACK YOUNG PEOPLE WHO COME TO THE DOOR CONTINUE TO WITHSTAND THE FORCES OF SYSTEMIC RACISM, POLICE BRUTALITY, AND BIAS. IN OUR CITY AND IN OUR NATION, COVID-19, STATE VIOLENCE, AND CARCERAL SYSTEMS ALL DISPROPORTIONATELY IMPACT BLACK PEOPLE.

We stood in solidarity with all who protested for Black Lives this summer, supporting our staff and members as they exercised their right to dissent.

The Door seeks to create space where our members are inspired to use their voices and shape a future free of injustice and inequality.

Young people have opportunities for connection, action, and healing in a context where systemic racism is

acknowledged and reflected upon, and where they can exchange ideas and experiences relating to equity and inclusivity.

We hold our organization and ourselves accountable to act against anti-Blackness and every other form of discrimination and to build more justice and equity in all aspects of our work. The Door stands with Black communities to demand that unequal, unjust, and lethal systems be dismantled.



WE MEET YOUNG PEOPLE WHERE THEY ARE.

WHEN WE'RE ABLE TO
BE IN OUR FACILITY,
OUR MEMBERS ARE
ENCOURAGED TO MOVE
THROUGH THE SPACE,
ACCESS PROGRAMMING,
AND PURSUE THEIR
GOALS AS THEY ARE
INTERESTED AND READY.



DR. MICHELLE ELLIOTT
Physician, Adolescent
Health Center

"Many of our young people don't have insurance, or are underinsured, and they get their medication from us, so they don't have to navigate a pharmacy. We knew how important it was to maintain our community's access to prescriptions, so we called the DEA and all the relevant authorities and made sure it was okay for us to distribute prescriptions through the mail, and we're doing that now. We distributed hundreds of necessary medications this way, and we know it really made a difference for our community."



SUNNY RANGRAJ
Assistant Director of Food
and Wellness Programs

"Giving up our meals together has been really hard this year, but we've kept our focus on making sure that we're able to get nutritious food to young people. Now that the city has opened back up a bit, we've got a pantry operating out of Center Space – we're representing every food group, and everything's mostly shelf-stable."



SUSAN HASKELL
Deputy Commissioner for
Youth Services at New York
City's Department of Youth
& Community Development
(DYCD)

"Working with The Door helps us reach young people citywide. We love partnering with your team because of the comprehensive nature of the services you offer, which go well beyond what DYCD funds. Young people who find their way to The Door are supported thoughtfully, holistically, and effectively. The Door can be relied upon to be creative when it comes to filling gaps in service for young people – you're not just implementing contracted work, you're innovating."



EMILY
Door Member

"I aim to graduate from college and become an Art Educator – I want to teach youth about social justice in art and design. The Door has helped me build leadership and time management skills, and now I'm better able to help others access available resources."

BEING THERE MORE THAN EVER.

Even as the pandemic added layers of complexity to every case, our Legal Services Center worked with:

1517 **+38%**
CLIENTS IN 2020 INCREASE OVER 2019



IN 2020, THE DOOR HELPED 144 YOUNG PEOPLE OBTAIN THEIR GREEN CARDS

The Door client Isabel N. receiving her Green Card

IN MAY, THE DOOR'S DETAINED MINORS PROJECT TOOK SWIFT ACTION TO PREVENT THE ELEVENTH-HOUR DEPORTATION OF ONE OF OUR CLIENTS, "MARIA," A TEENAGE GIRL FROM HONDURAS – AN EPISODE COVERED BY THE NEW YORK TIMES, MSNBC, AND THE NEW YORKER.

Immigration & Customs Enforcement (ICE) set Maria's deportation in motion despite claiming to have suspended most immigration raids during the pandemic lockdown; the case demonstrates the lengths to which The Door's lawyers will go to advocate for their clients.

The Door represents any children held in four detention centers in the New York City metro area – which means we may represent up to 300 detained minors at any given time.

"What happened to me that night seemed unjust, after all I'd been through. I never thought an official would come to tell me that I was going to be deported, at 3 AM. As a minor, I assumed that I'd be treated differently. If it's hard to be deported as an adult, imagine how hard it is to be deported as a child. And I was alone, in the sense of not having family or anyone nearby, here in New York. It was really terrible and sad. But thanks to God and the lawyers and also the directors of the facility where I was staying, I'm still here."

MARIA

Client, The Door's Legal Services Center

OUR FINANCIAL REPORT

BALANCE SHEET

YEAR ENDING JUNE 30 2020

ASSETS

Cash and Cash Equivalents	\$ 3,348,084
Restricted Cash	300,000
Investments	38,419,783
Government Grants and Other Receivables	9,491,263
Due From Related Parties	1,228,167
Pledges Receivable, Etc	554,669
Prepaid Expenses and Other Assets	698,853
Land, Buildings and Equipment, Net	15,305,903
Total Assets	\$ 69,346,722

LIABILITIES

Accounts Payable and Accrued Expenses	\$ 2,750,461
Accrued Vacation	745,392
Amounts Held For Others	559,431
Refundable Advance - Paycheck Protection Program	2,547,020
Advances Under Government Grants	442,404
Total Liabilities	\$ 7,044,708

NET ASSETS

Without Donor Restrictions	\$ 57,533,559
With Donor Restrictions	4,768,455
Total Net Assets	\$ 62,302,014

Total Liabilities & Net Assets **\$69,346,722**

STATEMENT OF ACTIVITIES

YEAR ENDING JUNE 30 2020

SUPPORT AND REVENUES

Private Support (Contributions, Foundations and Corporate, Special Events)	\$ 8,447,158
Government Grants and Contracts	12,918,656
Total Private & Governmental Support	\$ 21,365,814
Total Other Operating Revenues	\$ 4,527,082
Total Operating Support & Revenues	\$ 25,892,896

EXPENSES

Program Services	
Mental Health and Personal Development	\$ 6,502,763
Career and Education Services	7,864,554
Health Center	5,244,191
Legal	3,170,329
Nutrition	484,724
Total Program Services	\$ 23,266,561

Supporting Services

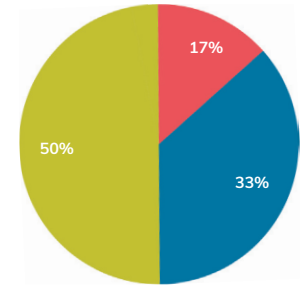
Management & General	\$ 4,504,541
Fundraising	824,029
Total Supporting Services	\$ 5,328,570
Total Operating Expenses	\$ 28,595,131

Change in Net Assets, Before Non Operating Revenue \$ -2,702,235

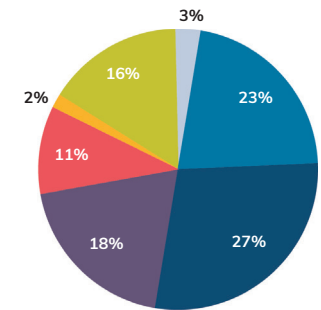
NON OPERATING REVENUES AND LOSSES

Rental Income, Net	\$ 251,273
Miscellaneous	26,036
Investments Returns in Excess of Amounts Used for Operations, Net	-634,827
Total Non-Operating Revenues	\$ -357,518

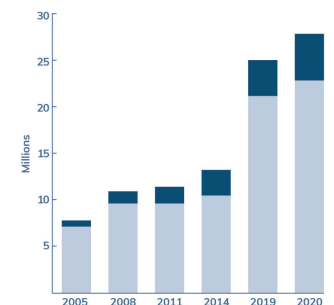
Change in Net Asset -3,059,753
 Net Assets, Beginning of Year 65,361,767
Net Assets, End of Year **\$ 62,302,014**



■ Government Grants
■ Private Support
■ Other Operating Revenues



■ Mental Health and Personal Development
■ Career & Education Services
■ Health Center
■ Legal
■ Nutrition
■ Management & General
■ Fundraising



■ Programs
■ Supporting Services

THANK YOU DONORS.

**WHEN YOU STAND WITH THE DOOR, YOU ARE
STANDING FOR A NEW YORK CITY WHERE DIFFERENCE
IS CELEBRATED, AND EVERY YOUNG PERSON IS
EMPOWERED TO REACH THEIR FULL POTENTIAL.**

The Donors listed made gifts to The Door and Broome Street Academy during the 2020 fiscal year:
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