

McCoy&Partners - Top 100 SAP consultancy profile

BE PERSUASIVE
LISTEN, UNDERSTAND & ACT
PRESENT YOUR PLAN & IDEAS
DEAL WITH CONFLICTS
USE HUMOR
BE CLEAR AND TO THE POINT
ALWAYS RESPECT YOUR AUDIENCE
DON'T DEBATE TO WIN

ORGANIZE YOUR WORK
USE ANALYTICAL SKILLS
TAKE INITIATIVE
SHOW VISION & GUIDE
KEEP THE OVERVIEW
BE CREATIVE
TAKE RESPONSIBILITY
CREATE A LEARNING ENVIRONMENT

BE COOPERATIVE
BUILD TEAMS
ENHANCE YOUR NETWORK
DEMONSTRATE EMPATHY
INVEST IN RELATIONSHIPS



AGILE / SCRUM
DESIGN THINKING & UX
IMPLEMENTATION METHODOLOGIES
BUSINESS CASE DEVELOPMENT
ARCHITECTURE & DEVELOPMENT
LEAN, SIX SIGMA & TQM
BPMN

SAP PRODUCTS
BUSINESS PROCESS
MARKET TRENDS & DEVELOPMENTS
GENERAL IT CONCEPTS

SHOW DRIVE AND PERSISTANCE
BE FLEXIBLE
BE SELF-CONFIDENT & OPEN MINDED
FOCUS ON CONTRIBUTION (VS STATUS)
SOLUTION ORIENTED (VS JUDGING)
'WE' BEFORE 'I'
INDEPENDENT
EAGER TO LEARN & INNOVATE
AMBITION TO BE THE BEST
SINCERE & POSITIVE
GET THINGS DONE
STAY FIT TO PERFORM BEST!