# **Example illustration**

## Purpose of this example illustration

This isn't a personal illustration, it is based on the assumptions detailed later on in this document. The purpose of the illustration is to show how fund related costs and charges can affect the overall value of the funds that we've chosen to illustrate on over a period of time.

#### Fund transaction costs and charges total (%)

	AE Lifestyle (Diversified Beta / Passive Long dated Gilt / Sterling Liquidity)*	Passive Long dated Gilt	Diversified UK Equity			
Growth	0.00% to 3.00%	3.00%	0.00%			
AMC	0.50%	0.80%	0.50%			
AAE	0.00% to 0.01%	0.04%	0.00%			
TC	0.00% to 0.03%	0.04%	0.03%			

<sup>\*</sup> As the Lifestyle investment option consists of multiple investment funds we have shown the range of growth and fund costs & charges.

Growth is the assumed growth rate for the fund after taking into account assumed price inflation of 2% per annum.

**AMC** is the Annual Management Charge, which is a yearly management charge expressed as an annual percentage but calculated and deducted on a daily basis from the fund.

**AAE** are the Additional Annual Expenses, which are an estimate of any additional fees and expenses that may apply, such as fees for custody, administration and trustee services that may be incurred in addition.

**TC** are the Transaction Costs, which are an estimate of explicit and implicit costs incurred as a result of buying, selling, lending or borrowing of investments in the fund, based on the actual annual transaction costs for the period 01/01/2020 to 31/12/2022.

#### The impact of transaction costs and charges on fund values (£)

The 'Before Charges' column shows each fund value without any transaction costs, charges or expenses being applied to the fund's holdings.

The 'After all charges' column shows the fund's holdings after transaction costs, charges and expenses have been deducted.

	AE Lifestyle (Diversified Beta / Passive Long dated Gilt / Sterling Liquidity)*		Passive Long dated Gilt		Diversified UK Equity	
	/ Sterling Equidity)  After all		Fassive Long dated Gill		Diversified ON Equity	
Years	Before Charges	charges	Before Charges	After all charges	Before Charges	After all charges
1	1610	1606	1610	1603	1586	1581
3	5045	5005	5045	4976	4827	4788
5	8780	8666	8780	8584	8164	8057
10	19575	19068	19575	18712	16947	16513
15	32743	31473	32743	30591	26395	25404
20	48704	46182	48704	44458	36558	34768
25	67945	63541	67945	60577	47491	44648
30	91033	83943	91033	79242	59252	55085
35	118627	107831	118627	100785	71903	66129
40	151491	135713	151491	125576	85512	77829
45	189446	167220	190512	154028	100152	90240
49	208746	182050	226851	179735	112658	100720

#### About this illustration

The current age is 16 and retirement age is 65.

The current salary is £20,000 and will increase each year by 3.5%.

Future contributions paid will be 8% of the salary (£133.33 each month increasing by 3.5% each year in line with assumed salary increases).

We've shown the default AE Lifestyle (Diversified Beta / Passive Long dated Gilt / Sterling Liquidity) option that the majority of members invest in.

We've also shown the Passive Long dated Gilt fund and the Diversified UK Equity fund to show the funds with the highest and lowest charges for comparison

### Investment growth

We've taken account of statutory guidance when preparing these illustrations. The value of the investments will grow at a rate appropriate to the funds invested in and inflation will be 2.0% every year. This is an illustrative growth rate only. The investment growth achieved may be more or less than this and may vary depending on the fund(s) invested in.

The assumed growth rate used for each fund is shown above.

If the growth rate we've used is:

- the same as the rate of inflation this reduces the growth rate, after making an allowance for inflation, to 0%;
- less than the rate of inflation, this produces a negative growth rate after making an allowance for inflation.