



CASE STUDY

CONSISTENT & RELIABLE SERVICE FOR A MEAT PRODUCER

THE CHALLENGE:

The client faced significant challenges with their previous service provider, who struggled with maintaining consistent pickups, scheduling, and providing a reliable disposal site. For food manufacturers, having dependable hauling and disposal services is crucial to avoid operational disruptions and ensure smooth production processes.

VANGUARD'S SOLUTION:

We worked with the client to conduct a comprehensive waste evaluation and create a program tailored to address their needs. We now handle hauling and disposal of two to three trailer loads per week, reaching out to the client weekly to schedule the following week's service. We haul the client's organics to our depackaging facility in Agawam, MA and then to one of our anaerobic digestion facilities.

THE OUTCOME:

We've provided this client with reliable hauling and disposal services since January 2025 with clear, consistent, and frequent communication, leading to increased operational efficiency, enhanced sustainability, cost savings, and scalability of services. The client is opening a third location later this year, and has already inquired about expanding our services.

CLIENT PROFILE:

This food manufacturer offers meat products such as sausages, cured, smoked, and canned meat, and other specialty meat products. Sustainability is one of their core values; they have had a sustainability program in place since 2013 and actively look for opportunities to divert waste from landfill in addition to conserving water, energy, and reducing greenhouse gas emissions from their operations.

Client Industry: *Food Manufacturer*

Client Location: *Massachusetts*

Disposal Method: *Anaerobic Digestion*