Grid® Report for Fleet Management
Summer 2023

G2

Fleet Management Software

Contenders

Leaders

Market Presence

Niche

High Performers

Satisfaction

G2 Grid® Scoring

(Fleet Management Software continues on next page)

Fleet Management Software (continued)

Fleet Management Software Definition

Fleet management software allows businesses to monitor, track, and create detailed performance reports on vehicle fleets. Fleet management software is used to create more efficient driving routes, track vehicle inventory, and provide cost management and analysis, as well as track driver performance. Fleet management tools include mobile components to support on-the-go updates and communications surrounding changes, enabling managers and fleet employees to work together for maximum efficiency in delivery operations.

Fleet management software is often implemented alongside other supply chain and logistics software, such as warehouse management software, inventory control software, and route planning software. These tools also integrate with financial software, as well as CRM systems and order management software.

To qualify for inclusion in the Fleet Management category, a product must:

▶ Manage inventory of vehicles and equipment

▶ Dispatch vehicles and optimize driving routes

▶ Provide vehicle tracking with telematics

▶ Enable in-app communication and updates

▶ Include features for fleet maintenance

▶ Monitor and optimize fuel consumption

▶ Track employee progress and overall performanc

Fleet Management Grid® Scoring Description

Products shown on the Grid® for Fleet Management have received a minimum of 10 reviews/ratings in data gathered by May 23, 2023. Products are ranked by customer satisfaction (based on user reviews) and market presence (based on market share, seller size, and social impact) and placed into four categories on the Grid®:

▶ Products in the Leader quadrant are rated highly by G2 users and have substantial Market Presence scores. Leaders include: Verizon Connect, Motive (Formerly KeepTruckin), Samsara, Geotab, Azuga Fleet, and Fleetio

▶ High Performing products have high customer Satisfaction scores and low Market Presence compared to the rest of the category. High Performers include: ClearPathGPS, Route4Me, Onfleet, IntelliShift, Driveroo Fleet, Fleetx, GPSTab, Momentum IoT, and Dr Dispatch

▶ Contender products have relatively low customer Satisfaction scores and high Market Presence compared to the rest of the category. While they may have positive reviews, they do not have enough reviews to validate those ratings. Contenders include: Lytx, Tookan, Teletrac Navman, and Trimble TMS (Formerly TMW Systems)

▶ Niche products have relatively low Satisfaction scores and low Market Presence compared to the rest of the category. While they may have positive reviews, they do not have enough reviews to validate those ratings. Niche products include: GPS Insight, EROAD, Tenna, FleetUp, and GPSWOX

Grid® Scores for Fleet Management Software

The table below shows the Satisfaction and Market Presence scores that determine product placement on the Grid®. To learn more about each of the products, please see the profile section.

Leaders

	# of Reviews	Satisfaction	Market Presence	G2 Score
Verizon Connect	896	92	97	94
Motive (Formerly KeepTruckin)	220	61	89	75
Samsara	25	58	85	71
Geotab	29	67	75	71
Azuga Fleet	93	69	61	65
Fleetio	93	60	56	58

High Performers

	# of Reviews	Satisfaction	Market Presence	G2 Score
ClearPathGPS	92	82	38	60
Route4Me	33	70	47	58
Onfleet	84	67	47	57
IntelliShift	28	62	48	55
Driveroo Fleet	20	72	23	48
Fleetx	39	64	30	47
GPSTab	12	63	23	43
Momentum IoT	40	63	5	34
Dr Dispatch	11	54	9	32

(Grid® Scores for Fleet Management Software continues on next page)

* Products are ordered by G2 Score. Satisfaction score is used as a tiebreaker if two products have the same G2 Score.

Grid® Scores for Fleet Management Software (continued)

The table below shows the Satisfaction and Market Presence scores that determine product placement on the Grid®. To learn more about each of the products, please see the profile section.

Contenders

	# of Reviews	Satisfaction	Market Presence	G2 Score
Lytx	20	33	65	49
Tookan	89	42	54	48
Teletrac Navman	23	2	66	34
Trimble TMS (Formerly TMW Systems)	17	1	55	28

Niche

	# of Reviews	Satisfaction	Market Presence	G2 Score
GPS Insight	104	47	39	43
EROAD	13	40	39	40
Tenna	18	34	43	39
FleetUp	16	37	26	31
GPSWOX	10	23	8	15

* Products are ordered by G2 Score. Satisfaction score is used as a tiebreaker if two products have the same G2 Score.

Grid® Methodology

Grid® Rating Methodology

The Grid® represents the democratic voice of real software users, rather than the subjective opinion of one analyst. G2 rates products from the Fleet Management category algorithmically based on data sourced from product reviews shared by G2 users and data aggregated from online sources and social networks.

Technology buyers can use the Grid® to help them quickly select the best products for their businesses and to find peers with similar experiences. For sellers, media, investors, and analysts, the Grid® provides benchmarks for product comparison and market trend analysis.

Grid® Scoring Methodology

G2 rates products and sellers based on reviews gathered from our user community, as well as data aggregated from online sources and social networks. We apply a unique algorithm (v3.0) to this data to calculate the Satisfaction and Market Presence scores in real time. The Grid® Report for Fleet Management | Summer 2023 is based on scores calculated using the G2 algorithm v3.0 from reviews collected through May 23, 2023. To view the Fleet Management Grid® with the most recent data, please visit the Fleet Management page. For more details on Grid® Scoring, please view the G2 Scoring Methodology here.

Grid® Categorization Methodology

Making G2 research relevant and easy for people to use as they evaluate and select business software products is one of our most important goals. In support of that goal, organizing products and software companies in a well-defined structure that makes capturing, evaluating, and displaying reviews and other research in an orderly manner is a critical part of the research process.

To manage the process of categorizing the software products and the related reviews in the G2 community, G2 follows a publicly available categorization methodology. All products appearing on the Grid® have passed through G2's categorization methodology and meet G2's category standards.

Many terms that appear regularly across G2 and are used to aid in product categorization warrant a definition to facilitate buyer understanding. These terms may be included within reviews from the G2 community or in executive summaries for products included on the Grid®. A list of standard definitions is available to G2 users to eliminate confusion and ease the buying process.

Rating Changes and Dynamics

The ratings in this report are based on a snapshot of the user reviews and social data collected by G2 up through May 23, 2023. The ratings may change as the products are further developed, the sellers grow, and as additional opinions are shared by users. G2 updates the ratings on its website in real time as additional data is received, and this report will be updated as significant data is received. By improving their products and support and/or by having more satisfied customer voices heard, Contenders may become Leaders and Niche sellers may become High Performers.

(Grid® Methodology continues on next page)

** Net Promoter, Net Promoter System, Net Promoter Score, NPS and the NPS-related emoticons are registered trademarks of Bain & Company, Inc., Fred Reichheld and Satmetrix Systems, Inc.

Grid® Methodology (continued)

Trust

Keeping our ratings unbiased is our top priority. We require the use of a LinkedIn account or verified business email address to validate a G2 user's identity and employer. We also validate users by partnering with sellers and organizations to securely authenticate users through select platforms. We do not allow users to review their current or former employers' products, or those of their employers' competitors. Additionally, all reviews are manually checked by our team after our algorithm filters out reviews that don't meet our submission requirements. All reviews must pass our moderation process before they are published.

Our G2 staff does not add any subjective input to the ratings, which are determined algorithmically based on data aggregated from publicly available online sources and social networks. Sellers cannot influence their ratings by spending time or money with us. Only the opinion of real users and data from public sources factor into the ratings.

G2 may occasionally offer incentives for honest reviews to help us gather a full and accurate data set. These incentives are offered as thank-yous for approved reviews. Incentives are never conditioned upon the substance of the review, positive or negative. Each such incentivized review is disclosed with an "Incentivized Review" banner.

Grid® Inclusion Criteria

All products in a G2 category that have at least 10 reviews from real users of the product are included on the Grid®. Inviting other users, such as colleagues and peers, to join G2 and share authentic product reviews will accelerate this process.

If a product is not yet listed on G2 and it fits the market definition above, then users are encouraged to suggest its addition to our Fleet Management category.

Product Profiles

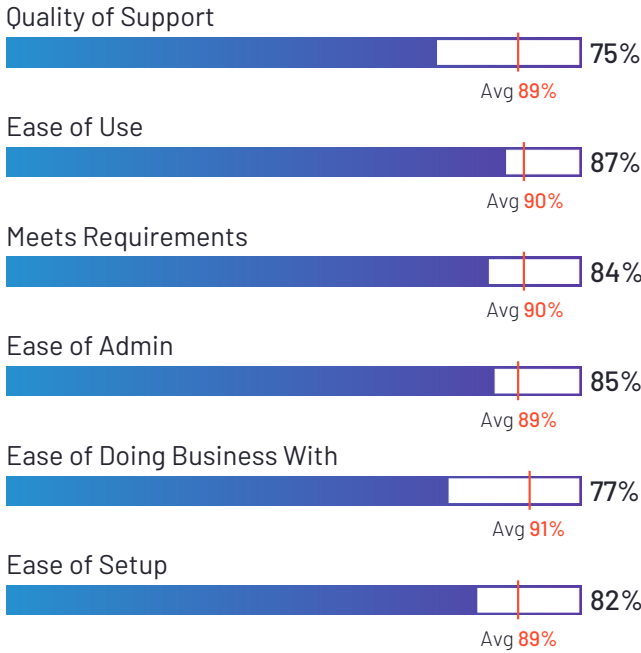Product profiles and detailed charts are included for products with 10 or more reviews.

Verizon Connect

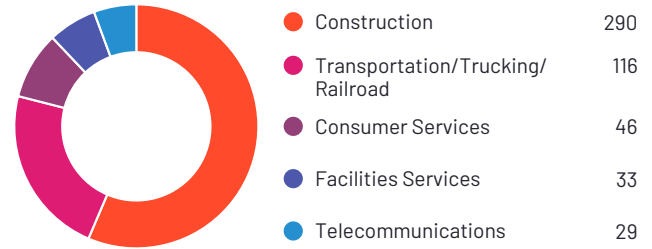**3.8** ★★★★☆ (927)

Leader SUMMER 2023

Verizon Connect has been named a Leader based on receiving a high customer Satisfaction score and having a large Market Presence. Verizon Connect has the largest Market Presence and received the highest Satisfaction score among products in Fleet Management. 79% of users rated it 4 or 5 stars, 71% of users believe it is headed in the right direction, and users said they would be likely to recommend Verizon Connect at a rate of 77%. Verizon Connect is also in the Route Planning, Field Service Management, and Fleet Tracking categories.
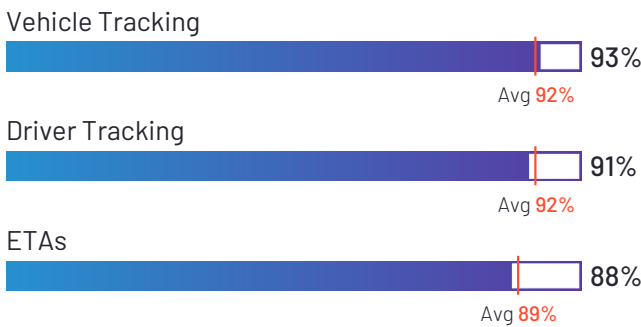
Satisfaction Ratings

Quality of Support — 75%
Avg 89%

Ease of Use — 87%
Avg 90%

Meets Requirements — 84%
Avg 90%

Ease of Admin — 85%
Avg 89%

Ease of Doing Business With — 77%
Avg 91%

Ease of Setup — 82%
Avg 89%

Top Industries Represented

Industry	Count
Construction	290
Transportation/Trucking/Railroad	116
Consumer Services	46
Facilities Services	33
Telecommunications	29

Highest-Rated Features

Vehicle Tracking — 93%
Avg 92%

Driver Tracking — 91%
Avg 92%

ETAs — 88%
Avg 89%

Lowest-Rated Features

Offline Access — 73%
Avg 78%

DVIR — 75%
Avg 85%

Preventive Maintenance — 80%
Avg 88%
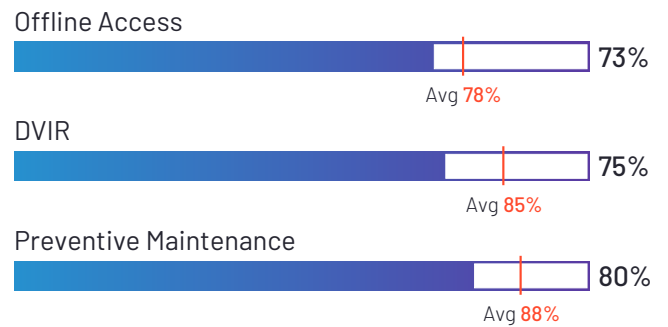
Ownership
Verizon Connect

HQ Location
Atlanta, GA

Employees (Listed On Linkedin)
2,722

Company Website
verizonconnect.com

Motive (Formerly KeepTruckin)

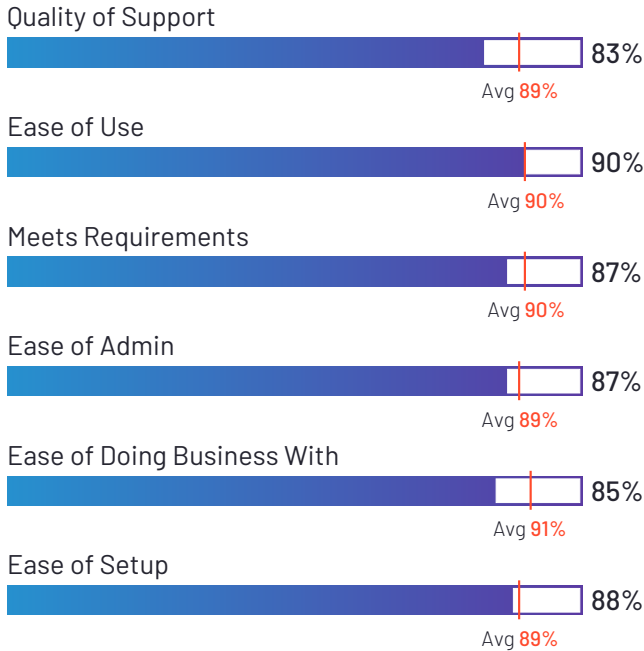**Motive** Formerly KeepTruckin

4.3 ★★★★⯪ (226)

Leader SUMMER 2023

Motive (Formerly KeepTruckin) has been named a Leader based on receiving a high customer Satisfaction score and having a large Market Presence. 88% of users rated it 4 or 5 stars, 83% of users believe it is headed in the right direction, and users said they would be likely to recommend Motive (Formerly KeepTruckin) at a rate of 85%. Motive (Formerly KeepTruckin) is also in the Freight Management and Load Board categories.
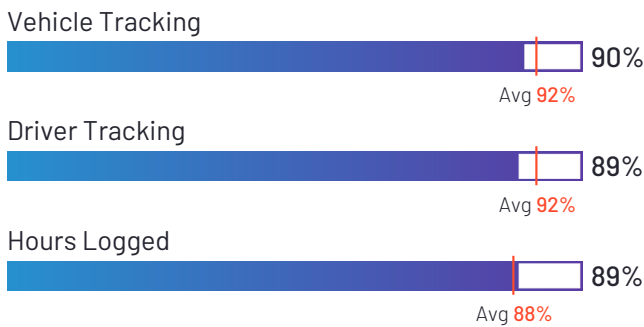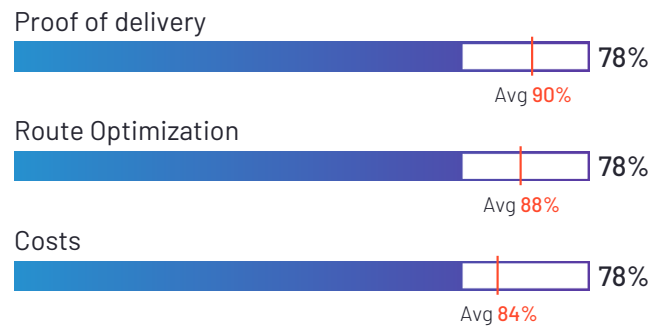
Satisfaction Ratings

Quality of Support
83%
Avg **89%**

Ease of Use
90%
Avg **90%**

Meets Requirements
87%
Avg **90%**

Ease of Admin
87%
Avg **89%**

Ease of Doing Business With
85%
Avg **91%**

Ease of Setup
88%
Avg **89%**

Top Industries Represented

Industry	Count
● Transportation/Trucking/Railroad	159
● Logistics and Supply Chain	11
● Construction	6
● Oil & Energy	6
● Building Materials	4

Highest-Rated Features

Vehicle Tracking
90%
Avg **92%**

Driver Tracking
89%
Avg **92%**

Hours Logged
89%
Avg **88%**

Lowest-Rated Features

Proof of delivery
78%
Avg **90%**

Route Optimization
78%
Avg **88%**

Costs
78%
Avg **84%**

Ownership
Motive Technologies Inc.

HQ Location
San Francisco, California

Year Founded
2013

Employees (Listed On Linkedin)
3,871

Company Website
gomotive.com

Samsara

4.4 ★★★★☆ (26)

Leader
SUMMER
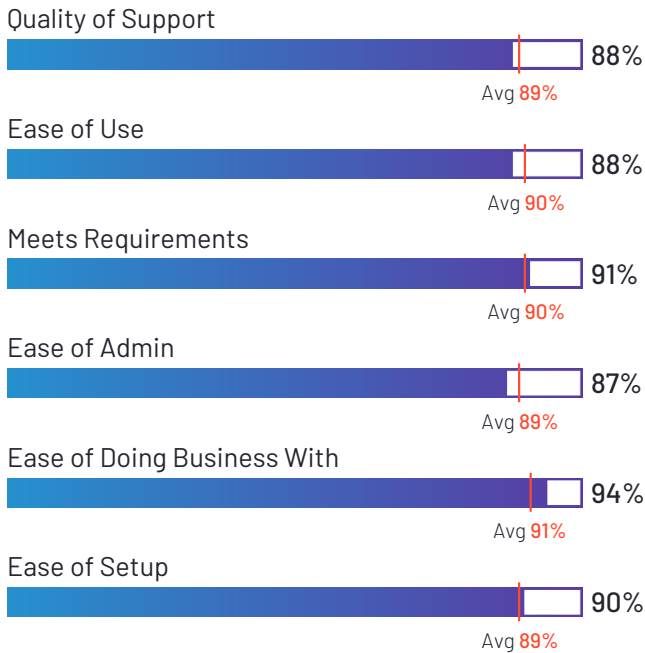2023

Samsara has been named a Leader based on receiving a high customer Satisfaction score and having a large Market Presence. 96% of users rated it 4 or 5 stars, 95% of users believe it is headed in the right direction, and users said they would be likely to recommend Samsara at a rate of 89%. Samsara is also in the Industrial IoT category.
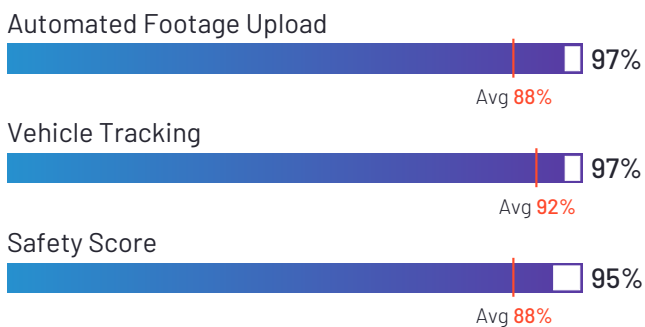
Satisfaction Ratings

Quality of Support
88%
Avg 89%

Ease of Use
88%
Avg 90%

Meets Requirements
91%
Avg 90%

Ease of Admin
87%
Avg 89%

Ease of Doing Business With
94%
Avg 91%

Ease of Setup
90%
Avg 89%

Top Industries Represented

● Transportation/Trucking/Railroad	9
● Logistics and Supply Chain	4
● Construction	3
● Consumer Services	2
● Environmental Services	2

Highest-Rated Features

Automated Footage Upload
97%
Avg 88%

Vehicle Tracking
97%
Avg 92%

Safety Score
95%
Avg 88%

Lowest-Rated Features

Maintenance
86%
Avg 87%

Preventive Maintenance
86%
Avg 88%

Inventory
88%
Avg 89%
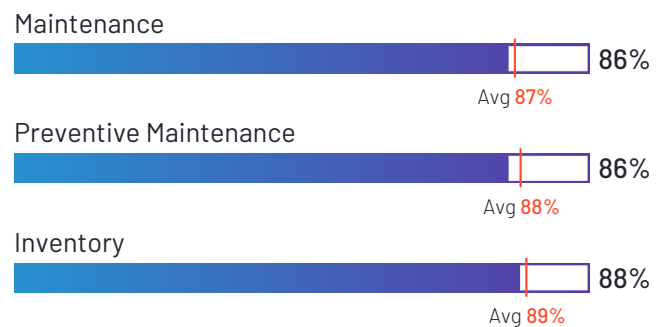
Ownership
Samsara

HQ Location
San Francisco, CA

Year Founded
2015

Employees (Listed On Linkedin)
2,668

Company Website
samsara.com

Geotab

4.1 ★★★★☆ (30)

Leader
SUMMER
2023

Geotab has been named a Leader based on receiving a high customer Satisfaction score and having a large Market Presence. 83% of users rated it 4 or 5 stars, 89% of users believe it is headed in the right direction, and users said they would be likely to recommend Geotab at a rate of 83%. Geotab is also in the SAP Store, Route Planning, and Fleet Maintenance categories.
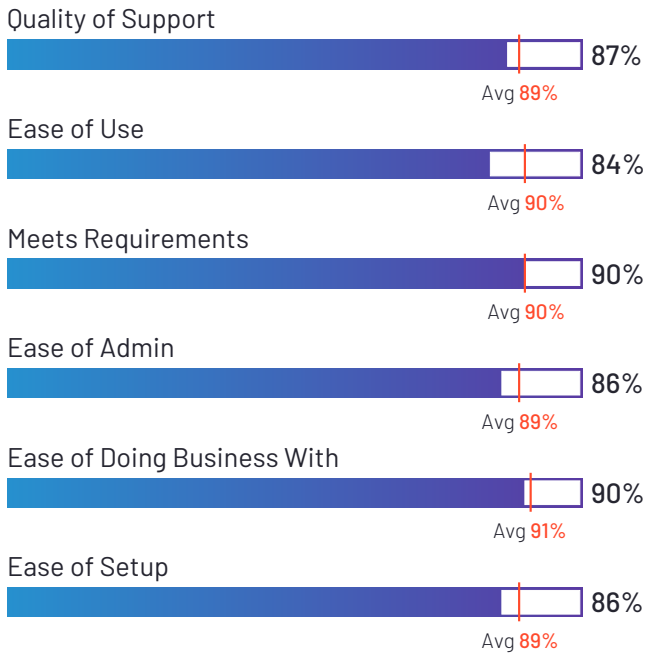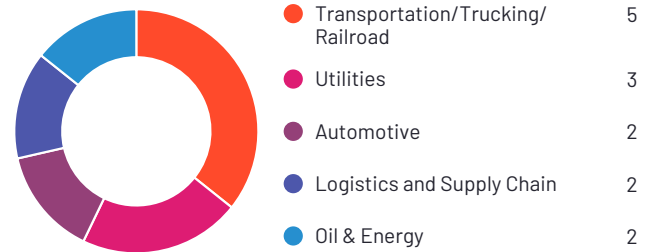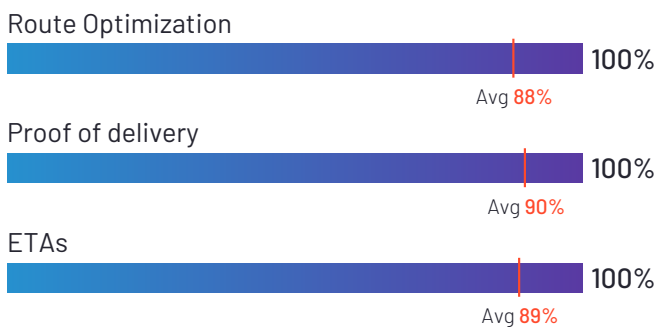
Satisfaction Ratings

Quality of Support
87%
Avg **89%**

Ease of Use
84%
Avg **90%**

Meets Requirements
90%
Avg **90%**

Ease of Admin
86%
Avg **89%**

Ease of Doing Business With
90%
Avg **91%**

Ease of Setup
86%
Avg **89%**

Top Industries Represented

● Transportation/Trucking/Railroad		5
● Utilities		3
● Automotive		2
● Logistics and Supply Chain		2
● Oil & Energy		2

Highest-Rated Features

Route Optimization
100%
Avg **88%**

Proof of delivery
100%
Avg **90%**

ETAs
100%
Avg **89%**

Lowest-Rated Features

Driver Performance
94%
Avg **89%**

Maintenance
94%
Avg **87%**

Onboarding
94%
Avg **89%**
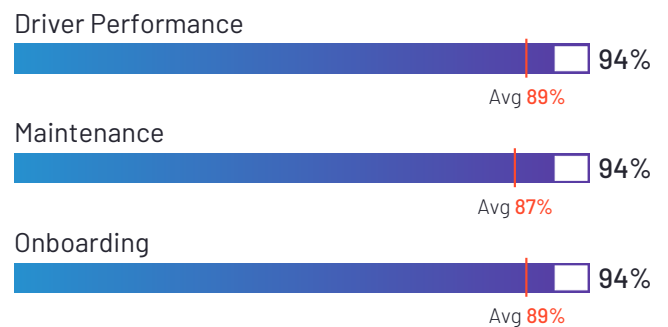
Ownership	**HQ Location**	**Year Founded**	**Employees (Listed On Linkedin)**	**Company Website**
Geotab	Oakville, Canada	2000	2,056	www.geotab.com

Azuga Fleet

4.7 ★★★★½ (108)

Leader
SUMMER
2023

Azuga Fleet has been named a Leader based on receiving a high customer Satisfaction score and having a large Market Presence. 99% of users rated it 4 or 5 stars, 94% of users believe it is headed in the right direction, and users said they would be likely to recommend Azuga Fleet at a rate of 95%. Azuga Fleet is also in the Field Service Management category.
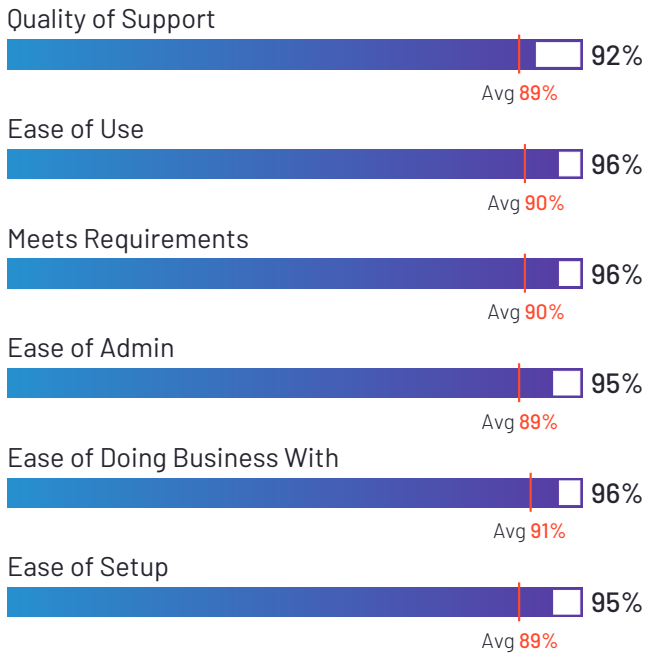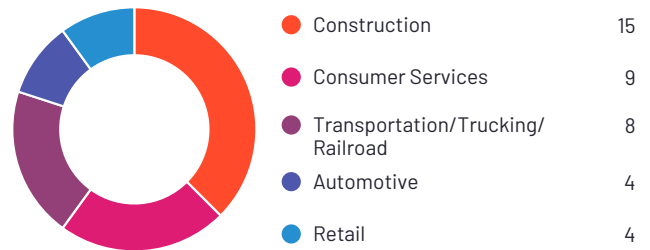
Satisfaction Ratings

Quality of Support
92%
Avg 89%

Ease of Use
96%
Avg 90%

Meets Requirements
96%
Avg 90%

Ease of Admin
95%
Avg 89%

Ease of Doing Business With
96%
Avg 91%

Ease of Setup
95%
Avg 89%

Top Industries Represented

● Construction	15
● Consumer Services	9
● Transportation/Trucking/Railroad	8
● Automotive	4
● Retail	4

Highest-Rated Features

Vehicle Tracking
98%
Avg 92%

Driver Tracking
96%
Avg 92%

Maintenance
96%
Avg 87%

Lowest-Rated Features

Automated Footage Upload
85%
Avg 88%

Automatic Incident Detection
88%
Avg 84%

Proof of delivery
89%
Avg 90%
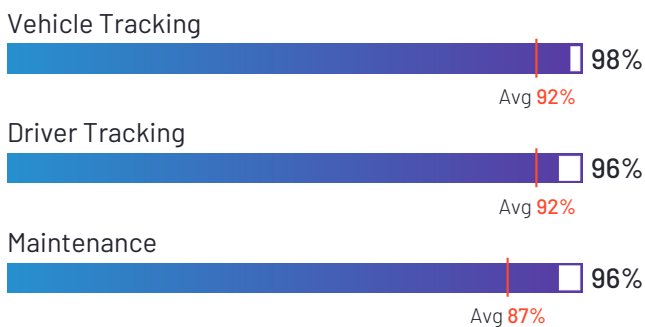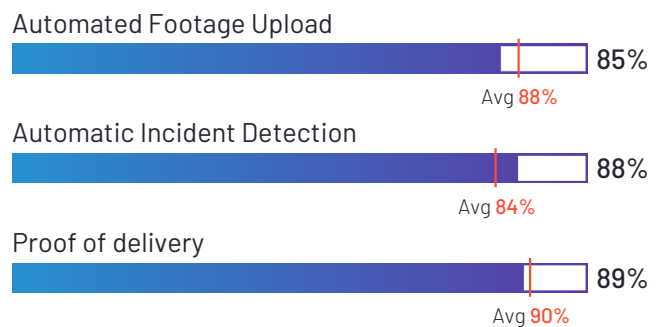
Ownership
Azuga

HQ Location
San Jose, CA

Year Founded
2012

Employees (Listed On Linkedin)
988

Company Website
www.azuga.com

Fleetio

4.7 ★★★★⯪ (96)

Leader
SUMMER
2023

Fleetio has been named a Leader based on receiving a high customer Satisfaction score and having a large Market Presence. 100% of users rated it 4 or 5 stars, 94% of users believe it is headed in the right direction, and users said they would be likely to recommend Fleetio at a rate of 94%. Fleetio is also in the Fleet Maintenance and Tool Tracking categories.
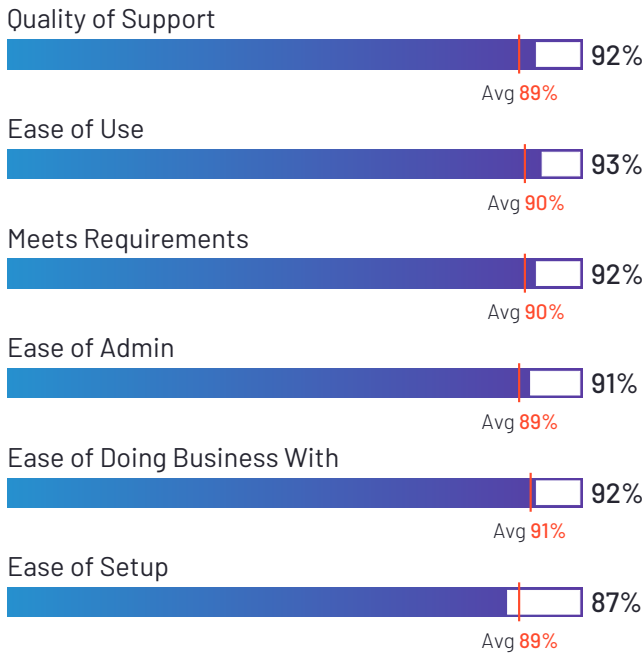
Satisfaction Ratings

Quality of Support
92%
Avg 89%

Ease of Use
93%
Avg 90%

Meets Requirements
92%
Avg 90%

Ease of Admin
91%
Avg 89%

Ease of Doing Business With
92%
Avg 91%

Ease of Setup
87%
Avg 89%

Top Industries Represented

● Construction	20
● Transportation/Trucking/Railroad	14
● Non-Profit Organization Management	5
● Utilities	5
● Facilities Services	4

Highest-Rated Features

DVIR
94%
Avg 85%

Inventory
93%
Avg 89%

Maintenance
92%
Avg 87%

Lowest-Rated Features

Driver Performance
83%
Avg 89%

Hours Logged
83%
Avg 88%

Onboarding
83%
Avg 89%
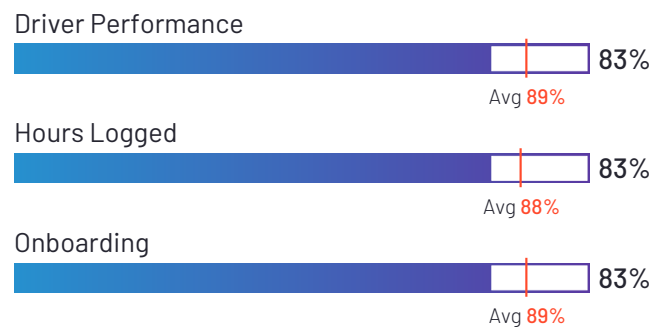
Ownership
Fleetio

HQ Location
Birmingham, AL

Year Founded
2012

Employees (Listed On Linkedin)
214

Company Website
fleetio.com

ClearPathGPS

clearpathGPS

4.9 ★★★★★ (92)

G2 High Performer SUMMER 2023

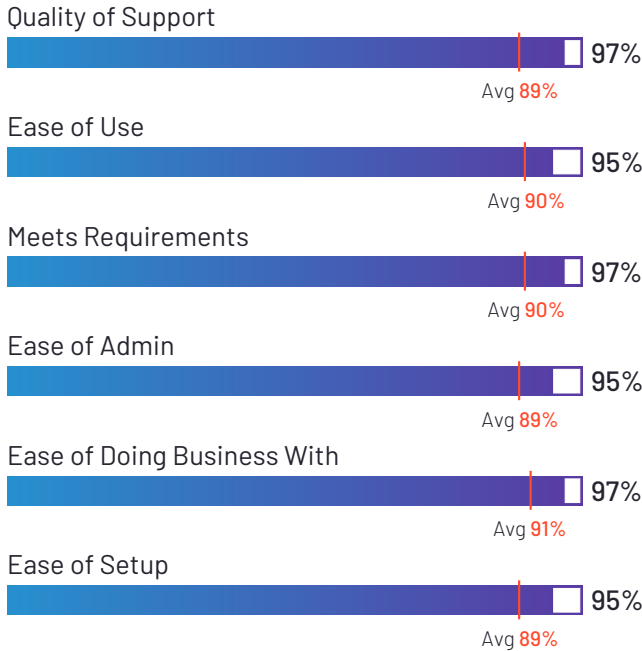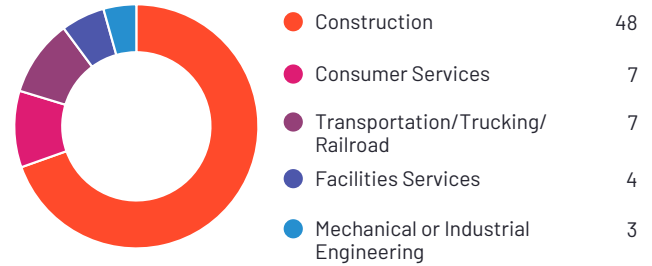ClearPathGPS has been named a High Performer product based on having high customer Satisfaction scores and a low Market Presence compared to the rest of the category. 100% of users rated it 4 or 5 stars, 98% of users believe it is headed in the right direction, and users said they would be likely to recommend ClearPathGPS at a rate of 98%.

Satisfaction Ratings

Quality of Support
97%
Avg **89%**

Ease of Use
95%
Avg **90%**

Meets Requirements
97%
Avg **90%**

Ease of Admin
95%
Avg **89%**

Ease of Doing Business With
97%
Avg **91%**

Ease of Setup
95%
Avg **89%**

Top Industries Represented

● Construction	48
● Consumer Services	7
● Transportation/Trucking/Railroad	7
● Facilities Services	4
● Mechanical or Industrial Engineering	3

Highest-Rated Features

Vehicle Tracking
98%
Avg **92%**

Driver Tracking
96%
Avg **92%**

Safety
96%
Avg **90%**

Lowest-Rated Features

Offline Access
84%
Avg **78%**

Automatic Incident Detection
85%
Avg **84%**

Costs
86%
Avg **84%**

Ownership
ClearPathGPS, LLC.

Employees (Listed On Linkedin)
23

Company Website
clearpathgps.com

Route4Me

4.6 ★★★★½ (100)

High Performer SUMMER 2023

Route4Me has been named a High Performer product based on having high customer Satisfaction scores and a low Market Presence compared to the rest of the category. 100% of users rated it 4 or 5 stars, 100% of users believe it is headed in the right direction, and users said 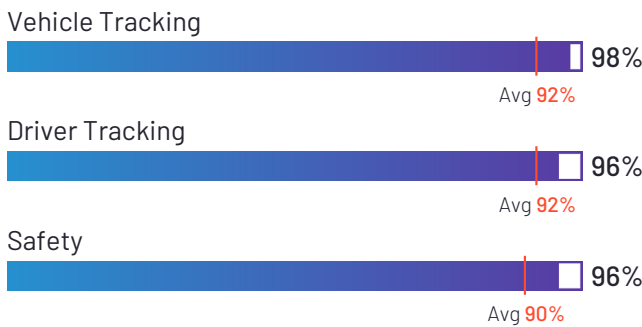th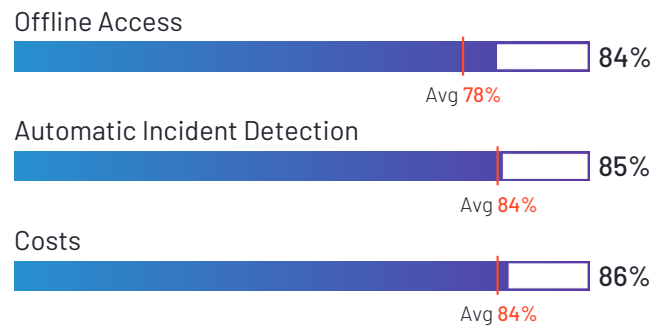ey would be likely to recommend Route4Me at a rate of 96%. Route4Me is also in the Last Mile Delivery, Fleet Tracking, Route Planning, and Field Service Management categories.

Satisfaction Ratings

Quality of Support
98%
Avg 89%

Ease of Use
97%
Avg 90%

Meets Requirements
95%
Avg 90%

Ease of Admin
95%
Avg 89%

Ease of Doing Business With
97%
Avg 91%

Ease of Setup
93%
Avg 89%

Top Industries Represented

● Transportation/Trucking/ Railroad	6
● Logistics and Supply Chain	5
● Package/ Freight Delivery	3
● Chemicals	2
● Consumer Services	2

Highest-Rated Features

Proof of delivery
98%
Avg 90%

Preventive Maintenance
96%
Avg 88%

Onboarding
93%
Avg 89%

Lowest-Rated Features

Offline Access
73%
Avg 78%

Automatic Incident Detection
80%
Avg 84%

Fuel Management
84%
Avg 86%
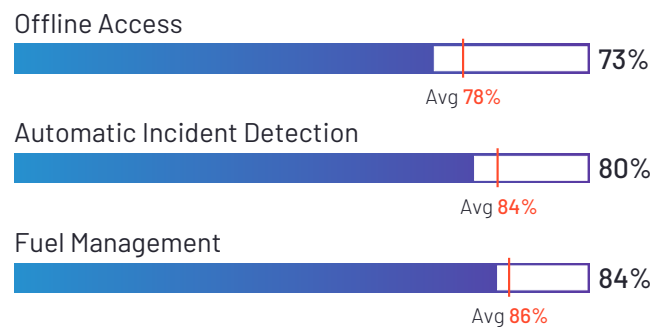
| **Ownership** Route4Me Inc | **HQ Location** Tampa, Florida | **Year Founded** 2009 | **Employees (Listed On Linkedin)** 89 | **Company Website** route4me.com |

Onfleet

4.6 ★★★★½ (120)

High Performer SUMMER 2023

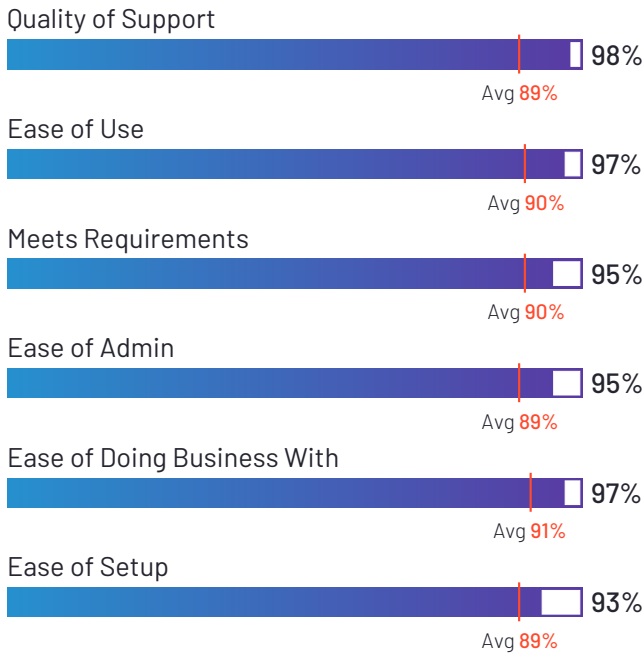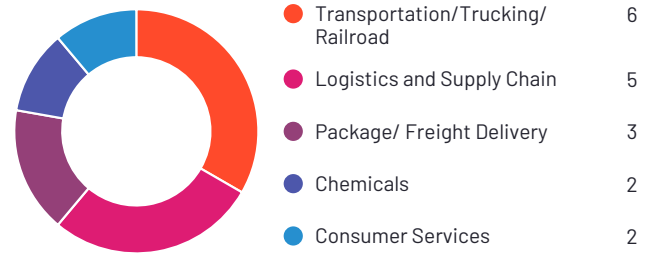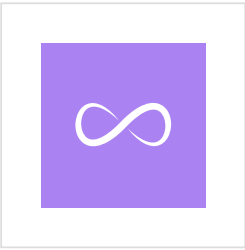Onfleet has been named a High Performer product based on having high customer Satisfaction scores and a low Market Presence compared to the rest of the category. 100% of users rated it 4 or 5 stars, 95% of users believe it is headed in the right direction, and users said they would be likely to recommend Onfleet at a rate of 91%. Onfleet is also in the Last Mile Delivery, Fleet Tracking, Route Planning, Restaurant Delivery/Takeout, and Grocery Delivery categories.
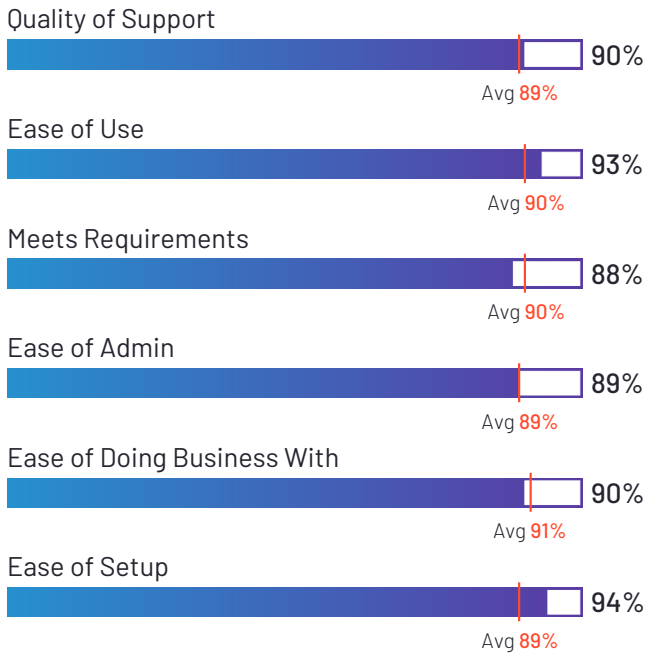
Satisfaction Ratings

Quality of Support
90%
Avg **89%**

Ease of Use
93%
Avg **90%**

Meets Requirements
88%
Avg **90%**

Ease of Admin
89%
Avg **89%**

Ease of Doing Business With
90%
Avg **91%**

Ease of Setup
94%
Avg **89%**

Top Industries Represented

● Food & Beverages	13
● Retail	9
● Alternative Medicine	8
● Logistics and Supply Chain	8
● Package/ Freight Delivery	8

Highest-Rated Features

Automated Footage Upload
95%
Avg **88%**

Costs
95%
Avg **84%**

Driver Tracking
94%
Avg **92%**

Lowest-Rated Features

Automatic Incident Detection
83%
Avg **84%**

Route Optimization
84%
Avg **88%**

ETAs
86%
Avg **89%**
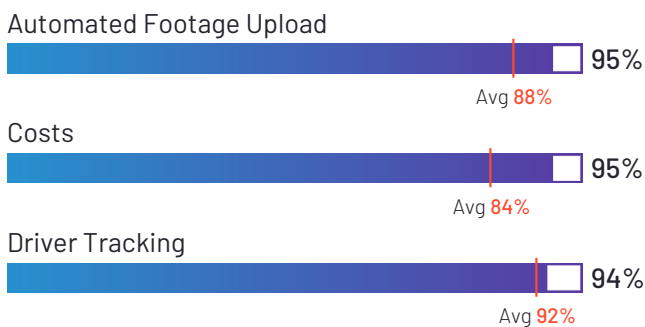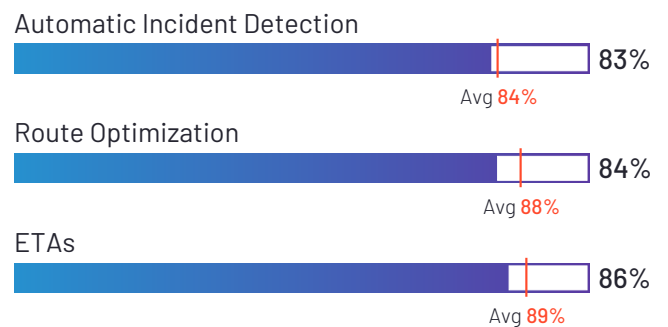
Ownership
Onfleet

HQ Location
San Francisco, CA

Year Founded
2015

Employees (Listed On Linkedin)
93

Company Website
onfleet.com

IntelliShift
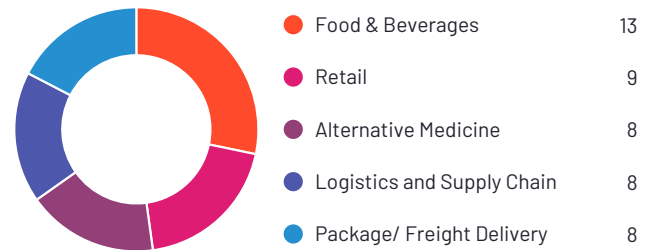
4.6 ★★★★⯨ (42)

High Performer SUMMER 2023

IntelliShift has been named a High Performer product based on having high customer Satisfaction scores and a low Market Presence compared to the rest of the category. 93% of users rated it 4 or 5 stars, 88% of users believe it is headed in the right direction, and users said they would be likely to recommend IntelliShift at a rate of 92%. IntelliShift is also in the Fleet Tracking and Fleet Maintenance categories.

Satisfaction Ratings

Quality of Support — 94%
Avg 89%

Ease of Use — 93%
Avg 90%

Meets Requirements — 91%
Avg 90%

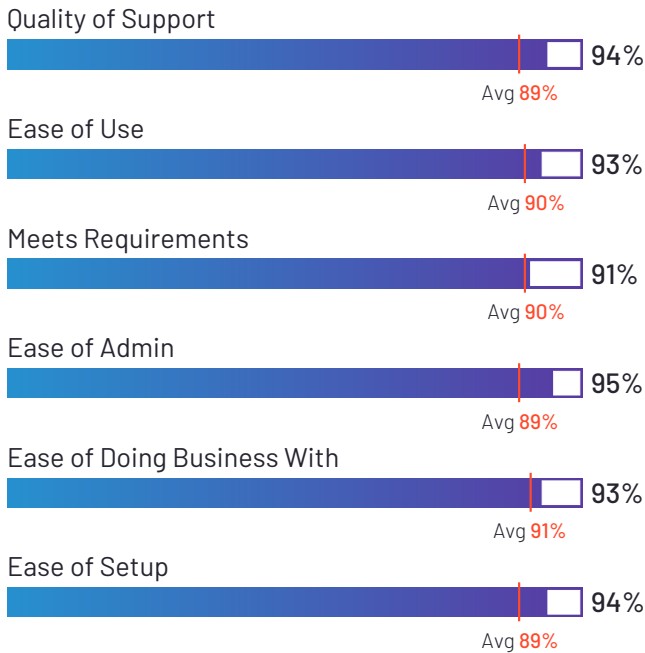Ease of Admin — 95%
Avg 89%

Ease of Doing Business With — 93%
Avg 91%

Ease of Setup — 94%
Avg 89%

Top Industries Represented

Construction	8
Building Materials	2
Transportation/Trucking/Railroad	2
Utilities	2
Automotive	1

Highest-Rated Features

Hours Logged — 98%
Avg 88%

Driver Tracking — 97%
Avg 92%

Vehicle Tracking — 97%
Avg 92%

Lowest-Rated Features

Automatic Incident Detection — 67%
Avg 84%

Automated Footage Upload — 80%
Avg 88%

Costs — 84%
Avg 84%
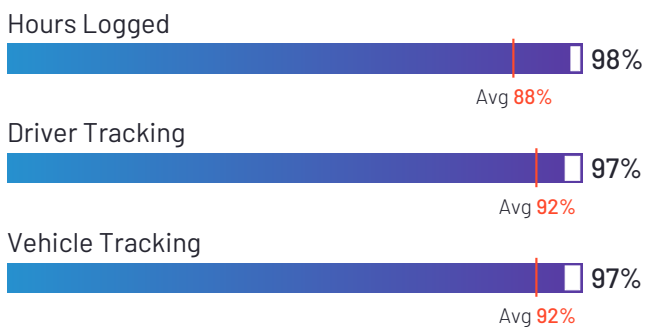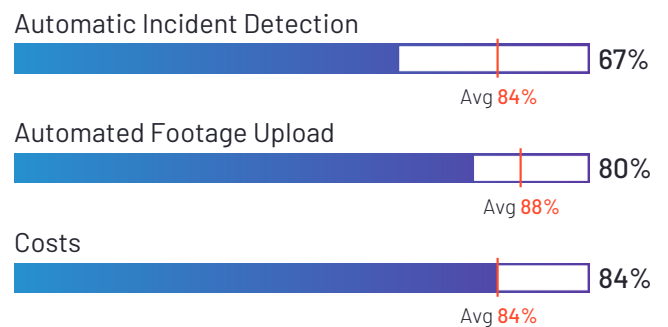
Ownership
IntelliShift

HQ Location
Commack, NY

Year Founded
2002

Employees (Listed On Linkedin)
134

Company Website
intellishift.com

Driveroo Fleet

DRIVEROO FLEET
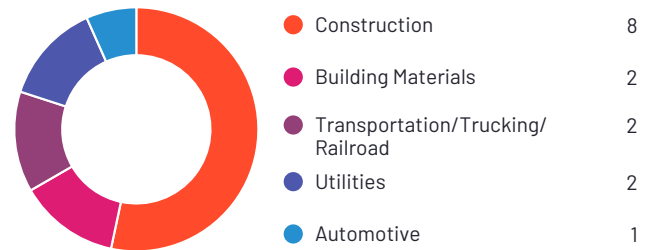
5.0 ★★★★★ (21)

High Performer SUMMER 2023

Driveroo Fleet has been named a High Performer product based on having high customer Satisfaction scores and a low Market Presence compared to the rest of the category. 100% of users rated it 4 or 5 stars, 100% of users believe it is headed in the right direction, and users said they would be likely to recommend Driveroo Fleet at a rate of 99%. Driveroo Fleet is also in the Last Mile Delivery and Fleet Maintenance categories.
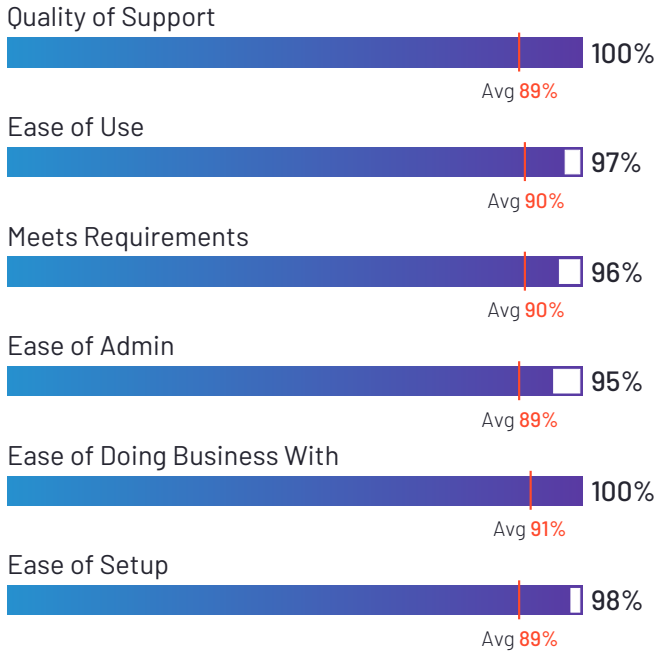
Satisfaction Ratings

Feature	Score	Avg
Quality of Support	100%	Avg 89%
Ease of Use	97%	Avg 90%
Meets Requirements	96%	Avg 90%
Ease of Admin	95%	Avg 89%
Ease of Doing Business With	100%	Avg 91%
Ease of Setup	98%	Avg 89%

Top Industries Represented

Industry	Count
● Logistics and Supply Chain	7
● Package/ Freight Delivery	3
● Transportation/Trucking/ Railroad	2
● Automotive	1
● Building Materials	1

Highest-Rated Features

Feature	Score	Avg
Preventive Maintenance	100%	Avg 88%
Maintenance	98%	Avg 87%
Onboarding	97%	Avg 89%

Lowest-Rated Features

Feature	Score	Avg
Driver Behavior	77%	Avg 90%
Driver Performance	79%	Avg 89%
DVIR	83%	Avg 85%

Ownership
Driveroo

HQ Location
Burlingame, California

Year Founded
2016

Employees (Listed On Linkedin)
56

Company Website
driveroo.com
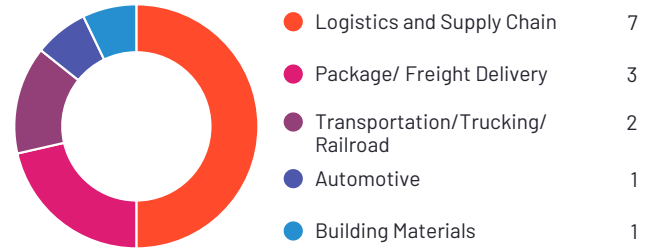
Fleetx

4.7 ★★★★⯪ (51)

High Performer SUMMER 2023

Fleetx has been named a High Performer product based on having high customer Satisfaction scores and a low Market Presence compared to the rest of the category. 97% of users rated it 4 or 5 stars, 93% of users believe it is headed in the right direction, and users said they would be likely to recommend Fleetx at a rate of 94%. Fleetx is also in the Fleet Tracking, Fleet Maintenance, Supply Chain Visibility, Route Planning, and Transportation Management Systems (TMS) categories.

Satisfaction Ratings

Quality of Support
96%
Avg 89%

Ease of Use
94%
Avg 90%

Meets Requirements
90%
Avg 90%

Ease of Admin
95%
Avg 89%

Ease of Doing Business With
95%
Avg 91%

Ease of Setup
94%
Avg 89%

Top Industries Represented
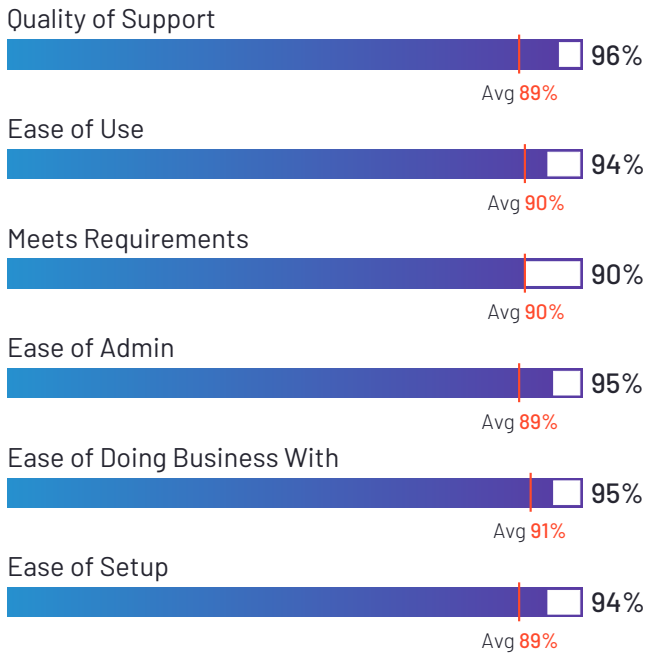
- Transportation/Trucking/Railroad — 14
- Logistics and Supply Chain — 12
- Food & Beverages — 4
- Leisure, Travel & Tourism — 3
- Alternative Dispute Resolution — 1

Highest-Rated Features

Vehicle Tracking
95%
Avg 92%

Driver Behavior
95%
Avg 90%

Onboarding
95%
Avg 89%

Lowest-Rated Features

Fuel Management
86%
Avg 86%

Costs
89%
Avg 84%

Inventory
91%
Avg 89%
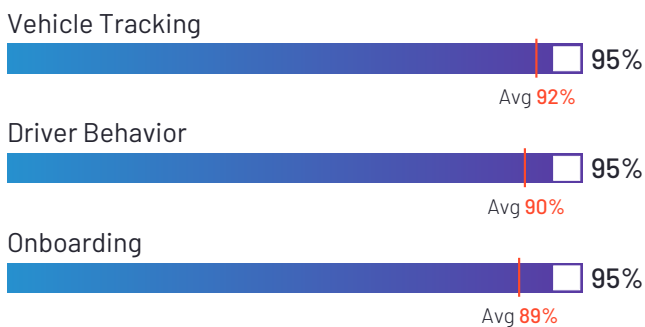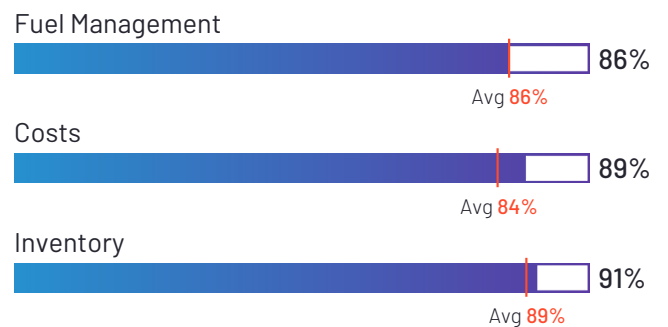
Ownership
Fleetx

HQ Location
Gurgaon, Haryana

Year Founded
2017

Employees (Listed On Linkedin)
395

Company Website
www.fleetx.io

G2

GPSTab

4.8 ★★★★★ (12)

High Performer SUMMER 2023

GPSTab has been named a High Performer product based on having high customer Satisfaction scores and a low Market Presence compared to the rest of the category. 100% of users rated it 4 or 5 stars, 86% of users believe it is headed in the right direction, and users said they would be likely to recommend GPSTab at a rate of 97%.

Satisfaction Ratings

Quality of Support
99%
Avg 89%

Ease of Use
97%
Avg 90%

Meets Requirements
96%
Avg 90%

Ease of Admin
N/A
Avg 89%

Ease of Doing Business With
100%
Avg 91%

Ease of Setup
100%
Avg 89%

*N/A is displayed when fewer than five responses were received for the question.

Top Industries Represented

Transportation/Trucking/Railroad	10
Automotive	1
Logistics and Supply Chain	1

Highest-Rated Features

Hours Logged
98%
Avg 88%

Lowest-Rated Features

Vehicle Tracking
83%
Avg 92%

Ownership
UTECH

HQ Location
Oakbrook Terrace, Illinois

Employees (Listed On Linkedin)
2

Company Website
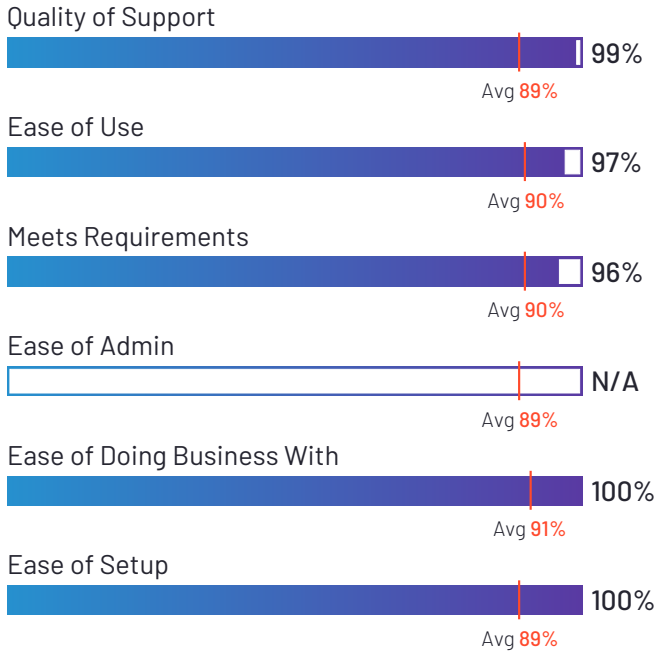uniqtms.com

Momentum IoT
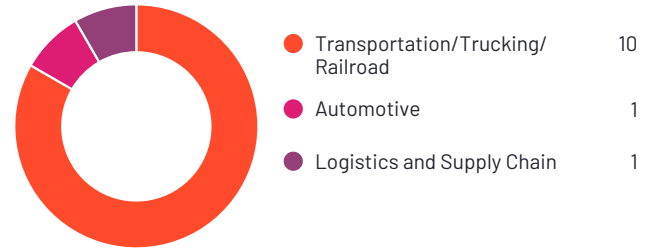
4.4 ★★★★☆ (40)

High Performer SUMMER 2023

Momentum IoT has been named a High Performer product based on having high customer Satisfaction scores and a low Market Presence compared to the rest of the category. 90% of users rated it 4 or 5 stars, 89% of users believe it is headed in the right direction, and users said they would be likely to recommend Momentum IoT at a rate of 88%.

Satisfaction Ratings
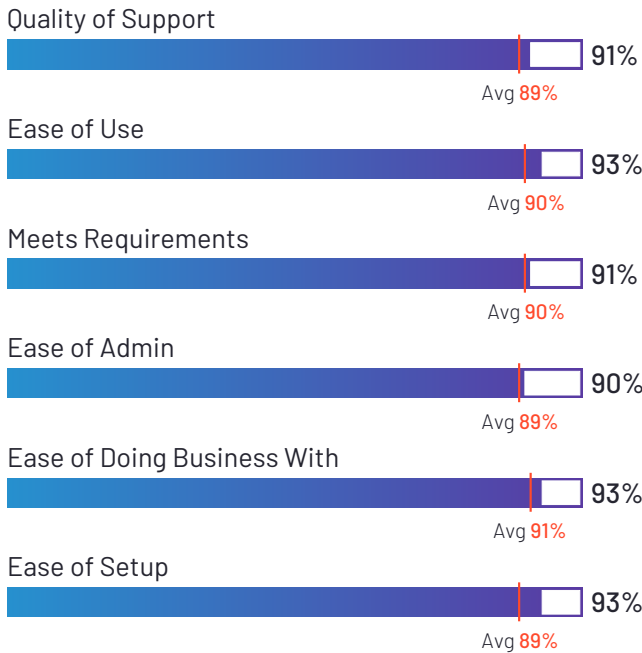
Quality of Support
91%
Avg 89%

Ease of Use
93%
Avg 90%

Meets Requirements
91%
Avg 90%

Ease of Admin
90%
Avg 89%

Ease of Doing Business With
93%
Avg 91%

Ease of Setup
93%
Avg 89%

Top Industries Represented

Industry	Count
Construction	10
Automotive	9
Transportation/Trucking/Railroad	3
Airlines/ Aviation	2
Retail	2

Highest-Rated Features

Driver Tracking
95%
Avg 92%

Vehicle Tracking
94%
Avg 92%

Vehicle Performance
93%
Avg 88%

Lowest-Rated Features

Costs
86%
Avg 84%

Fuel Management
87%
Avg 86%

Maintenance
88%
Avg 87%

Ownership
Momentum IoT

HQ Location
Long Beach, California

Employees (Listed On Linkedin)
17

Company Website
momentumiot.com

Dr Dispatch

4.4 ★★★★½ (11)

High Performer SUMMER 2023

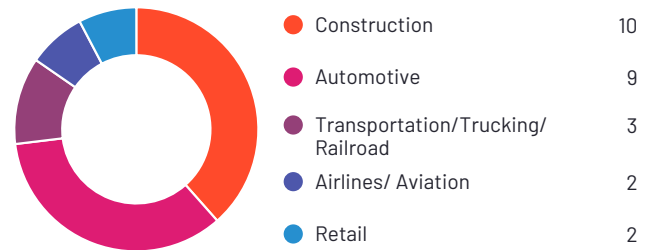Dr Dispatch has been named a High Performer product based on having high customer Satisfaction scores and a low Market Presence compared to the rest of the category. 91% of users rated it 4 or 5 stars, 90% of users believe it is headed in the right direction, and users said they would be likely to recommend Dr Dispatch at a rate of 87%. Dr Dispatch is also in the Trucking and Transportation Management Systems (TMS) categories.

Satisfaction Ratings

Quality of Support — 88% — Avg 89%

Ease of Use — 91% — Avg 90%

Meets Requirements — 90% — Avg 90%

Ease of Admin — 90% — Avg 89%

Ease of Doing Business With — 83% — Avg 91%

Ease of Setup — 90% — Avg 89%

Top Industries Represented

Industry	Count
Transportation/Trucking/Railroad	9
Consumer Services	1
Defense & Space	1
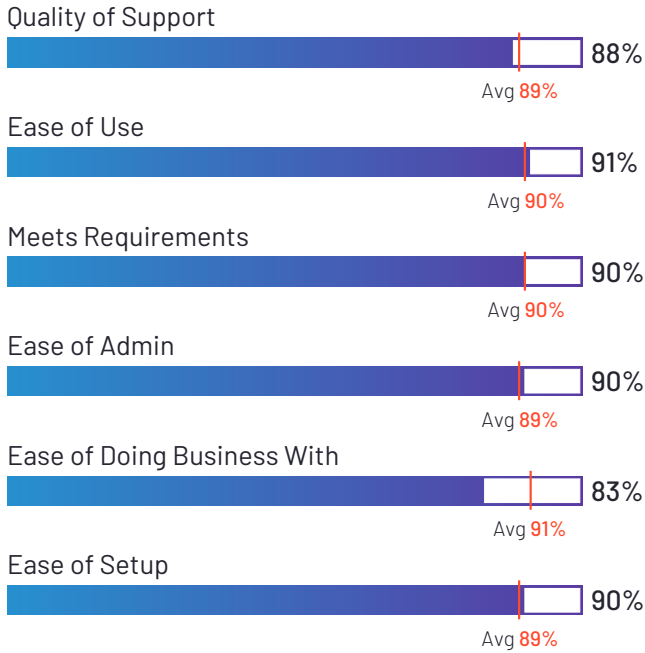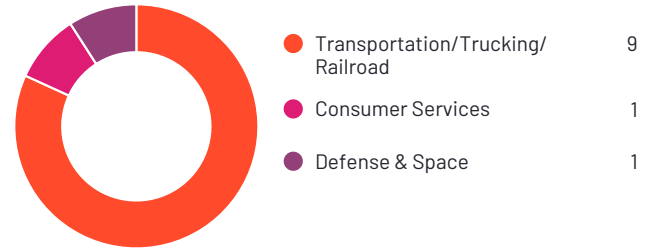
Ownership Dr Dispatch

HQ Location Springfield, MO

Year Founded 1993

Employees (Listed On Linkedin) 7

Company Website drdispatch.com

Lytx

4.4 ★★★★½ (21)

Lytx has been named a Contender product based on having a relatively low customer Satisfaction score and large Market Presence compared to the rest of the category. While they may have positive reviews, they do not have enough reviews to validate those ratings. 90% of users rated it 4 or 5 stars, 85% of users believe it is headed in the right direction, and users said they would be likely to recommend Lytx at a rate of 87%. Lytx is also in the Fleet Tracking category.
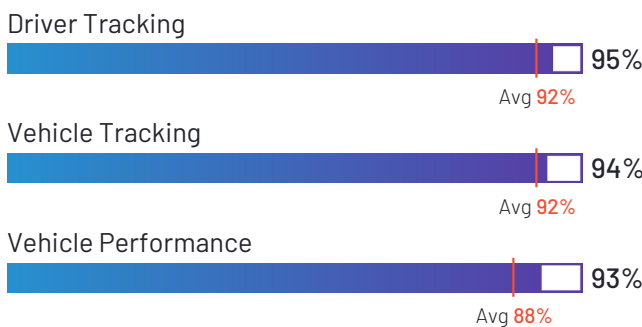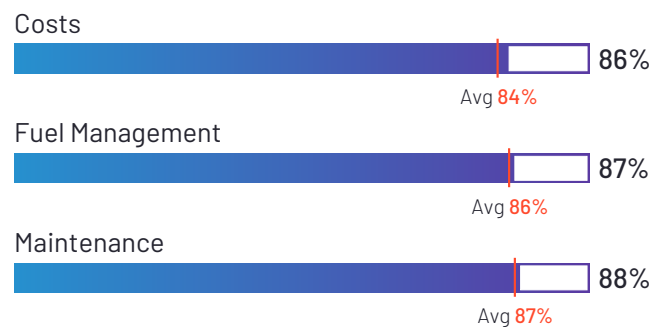
Satisfaction Ratings

Quality of Support
82%
Avg **89%**

Ease of Use
89%
Avg **90%**

Meets Requirements
88%
Avg **90%**

Ease of Admin
86%
Avg **89%**

Ease of Doing Business With
86%
Avg **91%**

Ease of Setup
89%
Avg **89%**

Top Industries Represented

Transportation/Trucking/Railroad	11
Construction	4
Food & Beverages	2
Banking	1
Utilities	1

Highest-Rated Features

Driver Behavior
100%
Avg **90%**

Safety
98%
Avg **90%**

Automated Footage Upload
96%
Avg **88%**

Lowest-Rated Features

Costs
79%
Avg **84%**

Onboarding
84%
Avg **89%**

Vehicle Tracking
86%
Avg **92%**
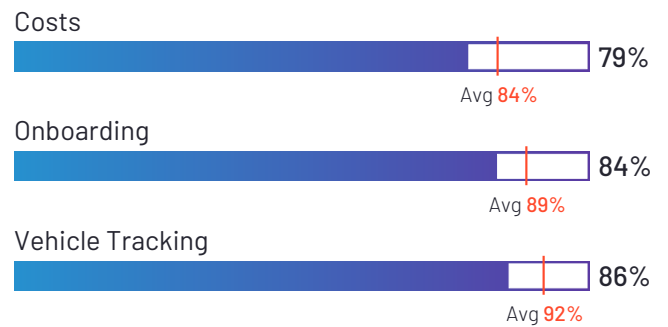
Ownership
Lytx

HQ Location
San Diego, CA

Year Founded
1998

Employees (Listed On Linkedin)
838

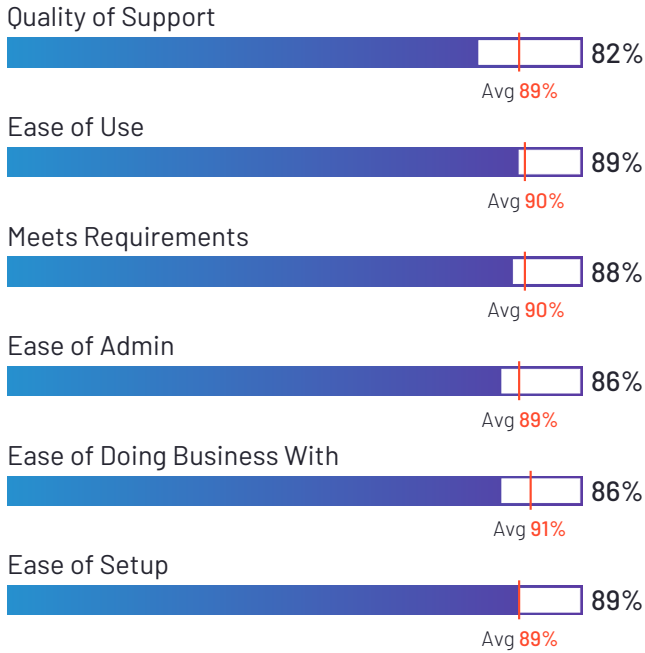**Company Website**
www.lytx.com

Tookan

4.3 ★★★★½ (131)

Tookan has been named a Contender product based on having a relatively low customer Satisfaction score and large Market Presence compared to the rest of the category. While they may have positive reviews, they do not have enough reviews to validate those ratings. 90% of users rated it 4 or 5 stars, 85% of users believe it is headed in the right direction, and users said they would be likely to recommend Tookan at a rate of 87%. Tookan is also in the Route Planning, Last Mile Delivery, and Fleet Tracking categories.
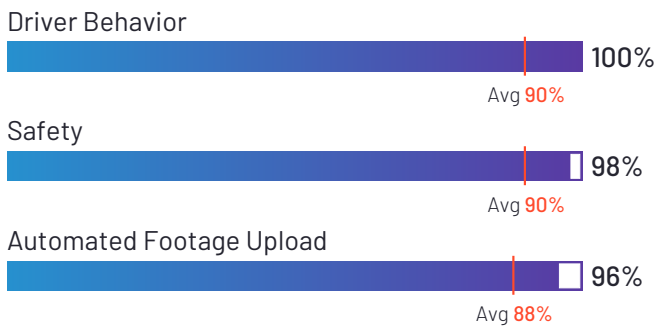
Satisfaction Ratings

Quality of Support
83%
Avg 89%

Ease of Use
88%
Avg 90%

Meets Requirements
86%
Avg 90%

Ease of Admin
89%
Avg 89%

Ease of Doing Business With
89%
Avg 91%

Ease of Setup
88%
Avg 89%

Top Industries Represented

● Food & Beverages	14
● Logistics and Supply Chain	14
● Package/ Freight Delivery	14
● Health, Wellness and Fitness	6
● Transportation/Trucking/ Railroad	6

Highest-Rated Features

Driver Behavior
91%
Avg 90%

Safety
90%
Avg 90%

Driver Performance
90%
Avg 89%

Lowest-Rated Features

Fuel Management
75%
Avg 86%

Maintenance
76%
Avg 87%

Preventive Maintenance
77%
Avg 88%

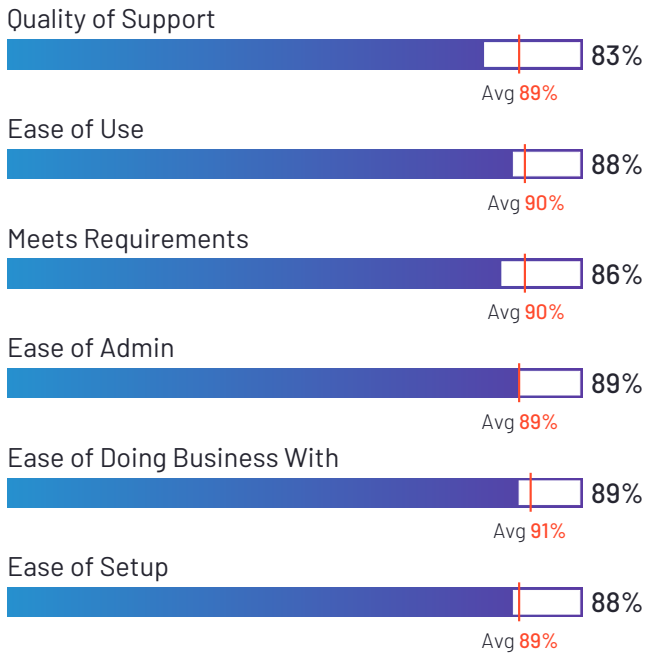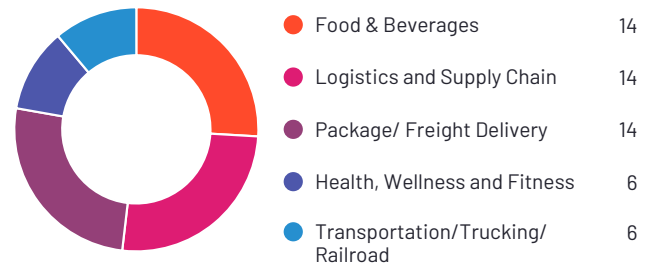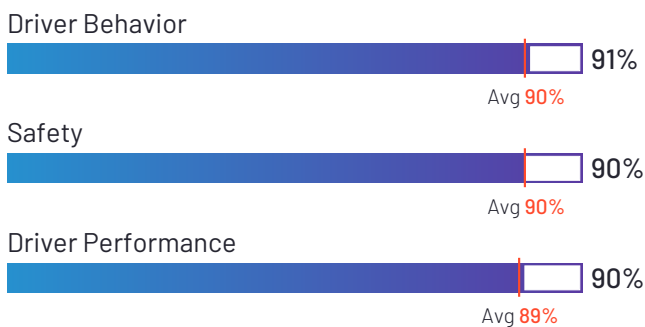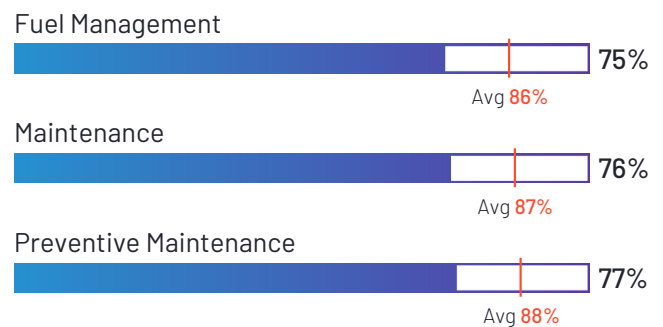| **Ownership**	**HQ Location**	**Year Founded**	**Employees (Listed On Linkedin)**	**Company Website**
Jungleworks	Tampa, Florida	2011	304	jungleworks.com

Teletrac Navman

Teletrac Navman

3.7 ★★★½☆ (24)

Teletrac Navman has been named a Contender product based on having a relatively low customer Satisfaction score and large Market Presence compared to the rest of the category. While they may have positive reviews, they do not have enough reviews to validate those ratings. 74% of users rated it 4 or 5 stars, 67% of users believe it is headed in the right direction, and users said they would be likely to recommend Teletrac Navman at a rate of 75%.

Satisfaction Ratings
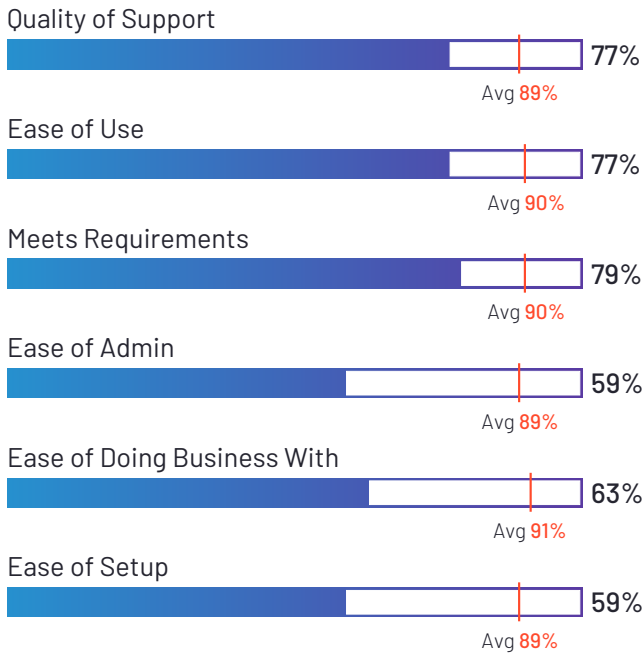
Quality of Support — 77% Avg 89%

Ease of Use — 77% Avg 90%

Meets Requirements — 79% Avg 90%

Ease of Admin — 59% Avg 89%

Ease of Doing Business With — 63% Avg 91%

Ease of Setup — 59% Avg 89%

Top Industries Represented

Industry	
Transportation/Trucking/Railroad	14
Construction	2
Logistics and Supply Chain	2
Automotive	1
Consumer Services	1

Highest-Rated Features

Maintenance — 89% Avg 87%

Costs — 86% Avg 84%

Driver Performance — 86% Avg 89%

Lowest-Rated Features

Hours Logged — 67% Avg 88%

Onboarding — 78% Avg 89%

Vehicle Tracking — 78% Avg 92%

Ownership
Teletrac

HQ Location
Garden Grove, CA

Year Founded
1988

Employees (Listed On Linkedin)
809

Company Website
teletracnavman.com

Trimble TMS (Formerly TMW Systems)

3.5 ★★★☆☆ (20)

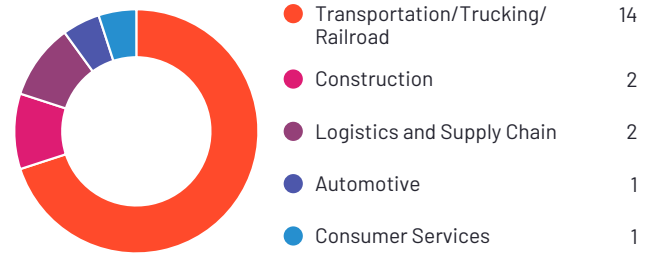Trimble TMS (Formerly TMW Systems) has been named a Contender product based on having a relatively low customer Satisfaction score and large Market Presence compared to the rest of the category. While they may have positive reviews, they do not have enough reviews to validate those ratings. 65% of users rated it 4 or 5 stars, 64% of users believe it is headed in the right direction, and users said they would be likely to recommend Trimble TMS (Formerly TMW Systems) at a rate of 70%. Trimble TMS (Formerly TMW Systems) is also in the Transportation Management Systems (TMS) category.

Satisfaction Ratings
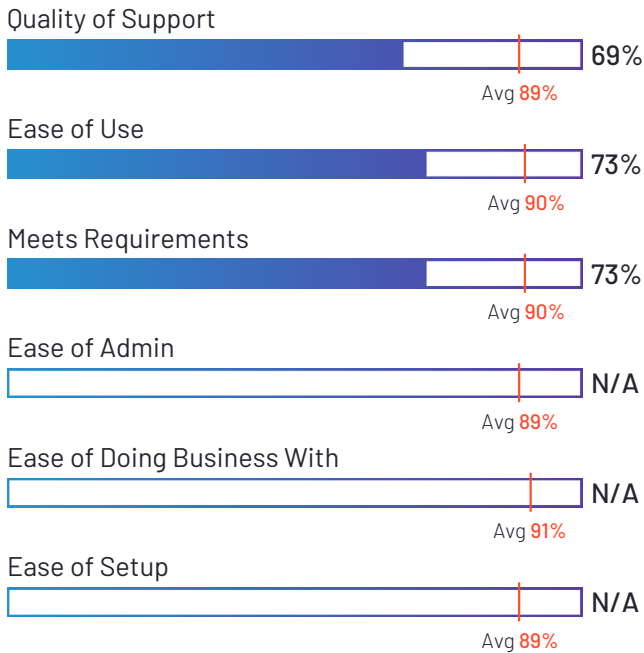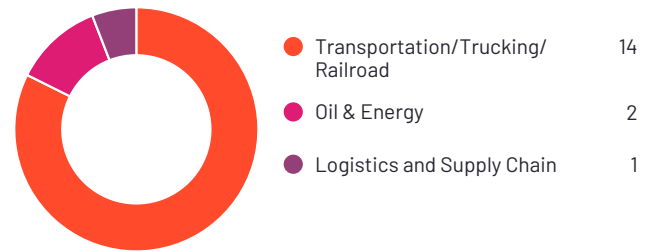
Quality of Support
69%
Avg **89%**

Ease of Use
73%
Avg **90%**

Meets Requirements
73%
Avg **90%**

Ease of Admin
N/A
Avg **89%**

Ease of Doing Business With
N/A
Avg **91%**

Ease of Setup
N/A
Avg **89%**

*N/A is displayed when fewer than five responses were received for the question.

Top Industries Represented

- Transportation/Trucking/Railroad — 14
- Oil & Energy — 2
- Logistics and Supply Chain — 1

Ownership	HQ Location	Year Founded	Employees (Listed On Linkedin)	Company Website
Trimble	Sunnyvale, CA	1978	8,810	trimble.com

GPS Insight

4.5 ★★★★½ (106)

GPS Insight has been named a Niche product based on having a relatively low Satisfaction score and low Market Presence compared to the rest of the category. While they may have positive reviews, they do not have enough reviews to validate those ratings. 94% of users rated it 4 or 5 stars, 92% of users believe it is headed in the right direction, and users said they would be likely to recommend GPS Insight at a rate of 91%. GPS Insight is also in the Field Service Management category.
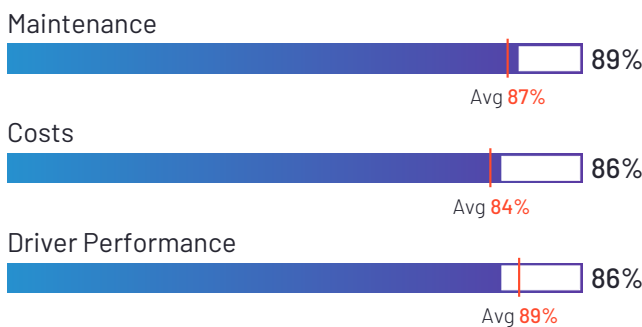
Satisfaction Ratings

Quality of Support
93%
Avg **89%**

Ease of Use
91%
Avg **90%**

Meets Requirements
95%
Avg **90%**

Ease of Admin
92%
Avg **89%**

Ease of Doing Business With
94%
Avg **91%**

Ease of Setup
89%
Avg **89%**

Top Industries Represented

● Construction	27
● Transportation/Trucking/Railroad	20
● Consumer Services	8
● Utilities	7
● Building Materials	6

Highest-Rated Features

Vehicle Tracking
96%
Avg **92%**

Driver Tracking
96%
Avg **92%**

Safety
93%
Avg **90%**

Lowest-Rated Features

Costs
84%
Avg **84%**

Fuel Management
86%
Avg **86%**

Inventory
87%
Avg **89%**
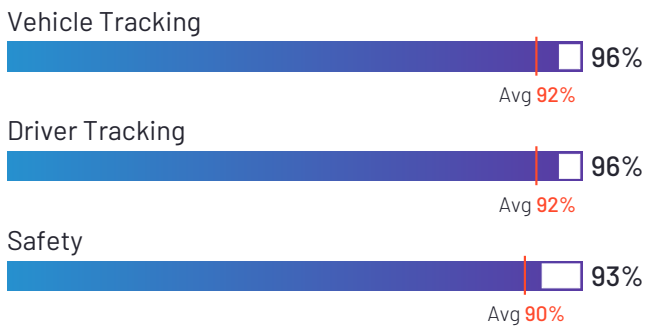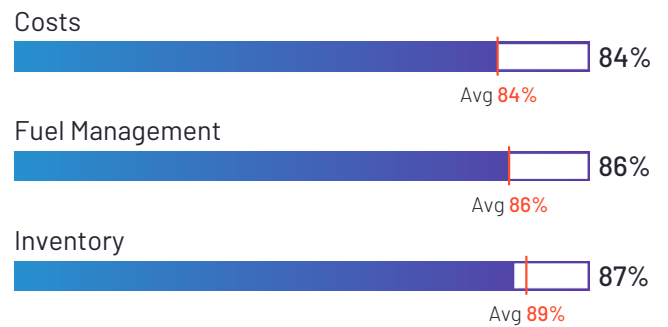
Ownership
GPS Insight

HQ Location
Scottsdale, AZ

Year Founded
2004

Employees (Listed On Linkedin)
177

Company Website
gpsinsight.com

EROAD

4.2 ★★★★☆ **(13)**

EROAD has been named a Niche product based on having a relatively low Satisfaction score and low Market Presence compared to the rest of the category. While they may have positive reviews, they do not have enough reviews to validate those ratings. 85% of users rated it 4 or 5 stars, 92% of users believe it is headed in the right direction, and users said they would be likely to recommend EROAD at a rate of 83%.
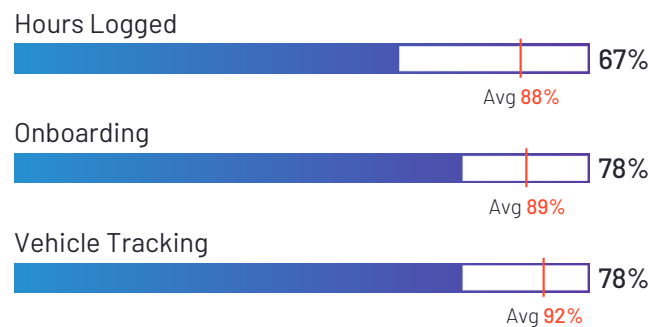
Satisfaction Ratings

Quality of Support
92%
Avg 89%

Ease of Use
91%
Avg 90%

Meets Requirements
92%
Avg 90%

Ease of Admin
92%
Avg 89%

Ease of Doing Business With
92%
Avg 91%

Ease of Setup
86%
Avg 89%

Top Industries Represented

Transportation/Trucking/Railroad	10
Construction	1
Oil & Energy	1
Railroad Manufacture	1

Highest-Rated Features

ETAs
98%
Avg 89%

Vehicle Tracking
96%
Avg 92%

Driver Behavior
94%
Avg 90%

Lowest-Rated Features

Route Optimization
83%
Avg 88%

Maintenance
84%
Avg 87%

Costs
84%
Avg 84%

Ownership
EROAD

HQ Location
North Shore, Auckland

Year Founded
2000

Employees (Listed On Linkedin)
436

Company Website
www.eroad.com

Tenna

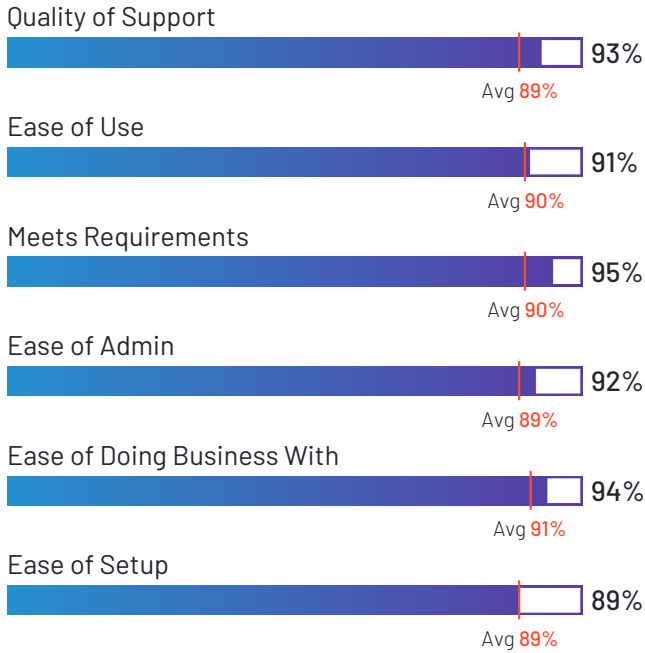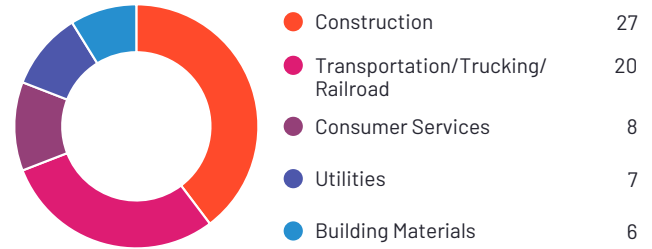**4.1** ★★★★☆ (24)

Tenna has been named a Niche product based on having a relatively low Satisfaction score and low Market Presence compared to the rest of the category. While they may have positive reviews, they do not have enough reviews to validate those ratings. 78% of users rated it 4 or 5 stars, 77% of users believe it is headed in the right direction, and users said they would be likely to recommend Tenna at a rate of 84%. Tenna is also in the Asset Performance Management, Tool Tracking, Asset Tracking, Enterprise Asset Management (EAM), and CMMS categories.

Satisfaction Ratings

Quality of Support
90%
Avg 89%

Ease of Use
89%
Avg 90%

Meets Requirements
86%
Avg 90%

Ease of Admin
86%
Avg 89%

Ease of Doing Business With
97%
Avg 91%

Ease of Setup
83%
Avg 89%

Top Industries Represented

● Construction	15
● Electrical/ Electronic Manufacturing	1
● Sports	1
● Utilities	1

Highest-Rated Features

Inventory
89%
Avg 89%

Vehicle Tracking
89%
Avg 92%

Driver Tracking
86%
Avg 92%

Lowest-Rated Features

Costs
51%
Avg 84%

Offline Access
63%
Avg 78%

Fuel Management
74%
Avg 86%
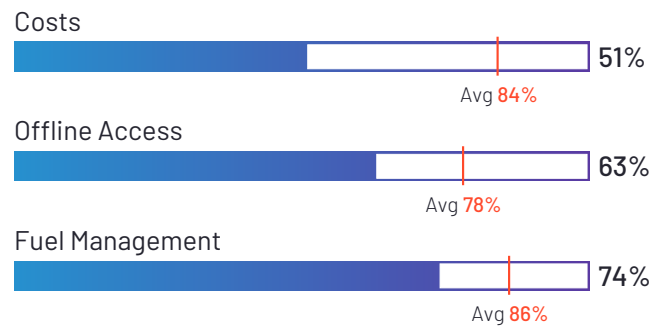
Ownership
Tenna

HQ Location
Edison, NJ

Year Founded
2015

Employees (Listed On Linkedin)
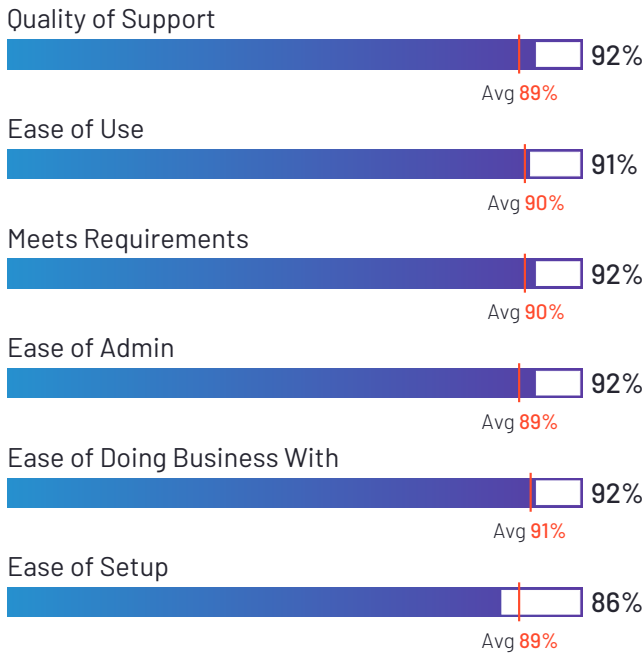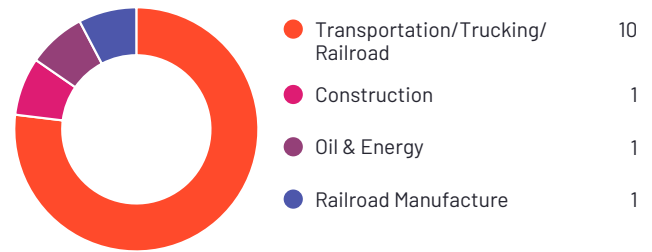131

Company Website
www.tenna.com

FleetUp

4.2 ★★★★☆ (16)

FleetUp has been named a Niche product based on having a relatively low Satisfaction score and low Market Presence compared to the rest of the category. While they may have positive reviews, they do not have enough reviews to validate those ratings. 88% of users rated it 4 or 5 stars, 92% of users believe it is headed in the right direction, and users said they would be likely to recommend FleetUp at a rate of 84%.
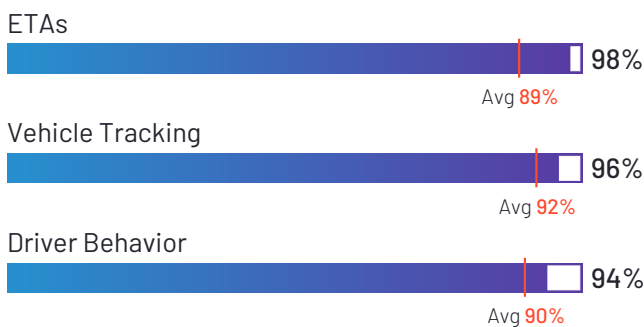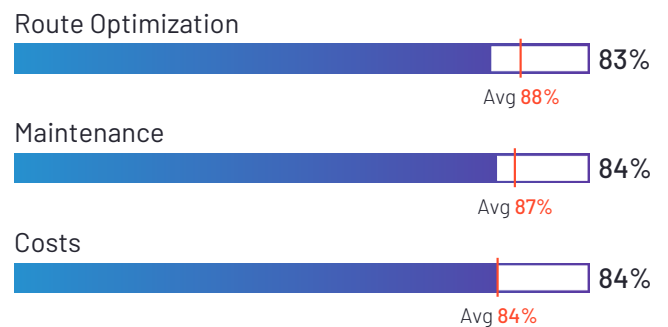
Satisfaction Ratings

Quality of Support
86%
Avg **89%**

Ease of Use
88%
Avg **90%**

Meets Requirements
92%
Avg **90%**

Ease of Admin
89%
Avg **89%**

Ease of Doing Business With
90%
Avg **91%**

Ease of Setup
86%
Avg **89%**

Top Industries Represented

Industry	Count
Construction	3
Transportation/Trucking/Railroad	3
Consumer Services	2
Retail	2
Alternative Medicine	1

Highest-Rated Features

Vehicle Tracking
96%
Avg **92%**

Fuel Management
94%
Avg **86%**

Driver Tracking
94%
Avg **92%**

Lowest-Rated Features

Costs
71%
Avg **84%**

Maintenance
74%
Avg **87%**

ETAs
77%
Avg **89%**
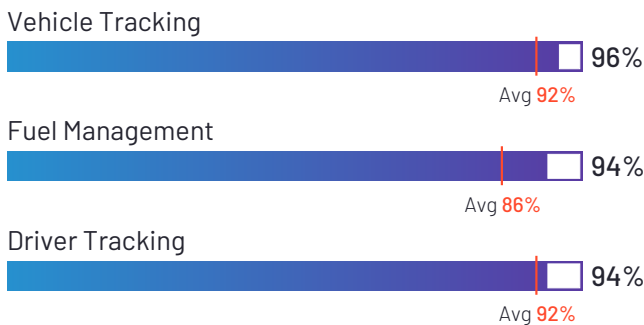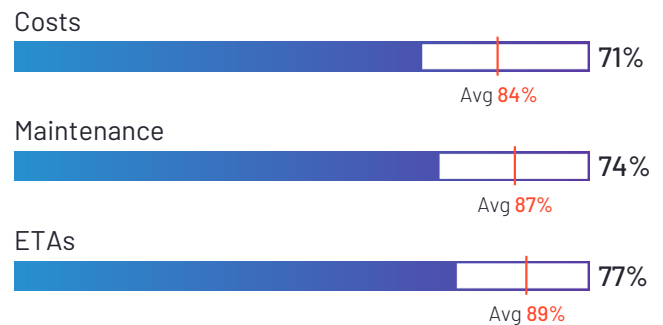
Ownership
FleetUp

HQ Location
San Jose, California

Year Founded
2013

Employees (Listed On Linkedin)
69

Company Website
fleetup.com

Grid® Report for Fleet Management | Summer 2023

GPSWOX

4.9 ⭐⭐⭐⭐⭐ (11)

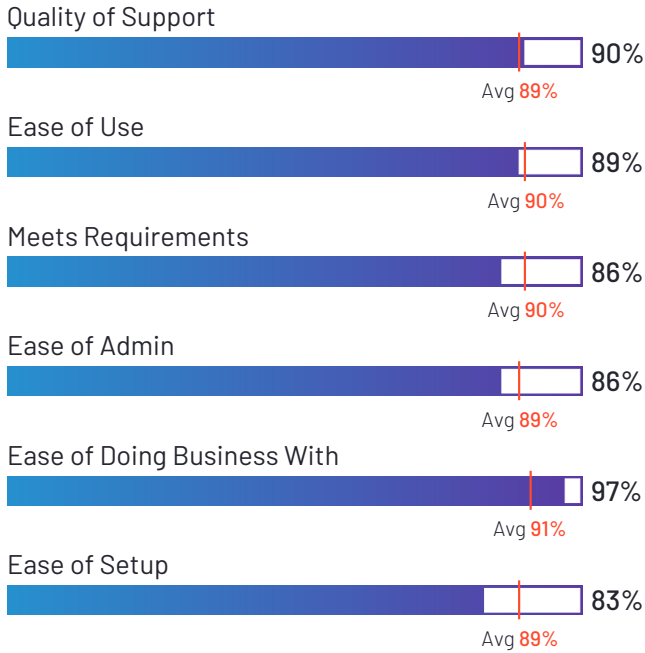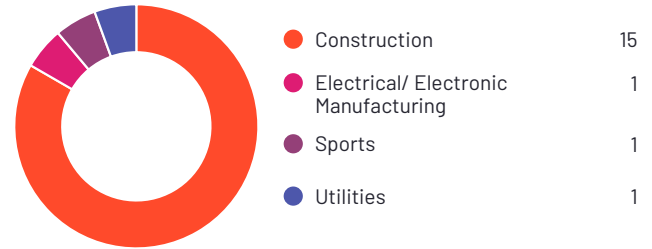GPSWOX has been named a Niche product based on having a relatively low Satisfaction score and low Market Presence compared to the rest of the category. While they may have positive reviews, they do not have enough reviews to validate those ratings. 100% of users rated it 4 or 5 stars, 100% of users believe it is headed in the right direction, and users said they would be likely to recommend GPSWOX at a rate of 97%. GPSWOX is also in the Fleet Tracking category.
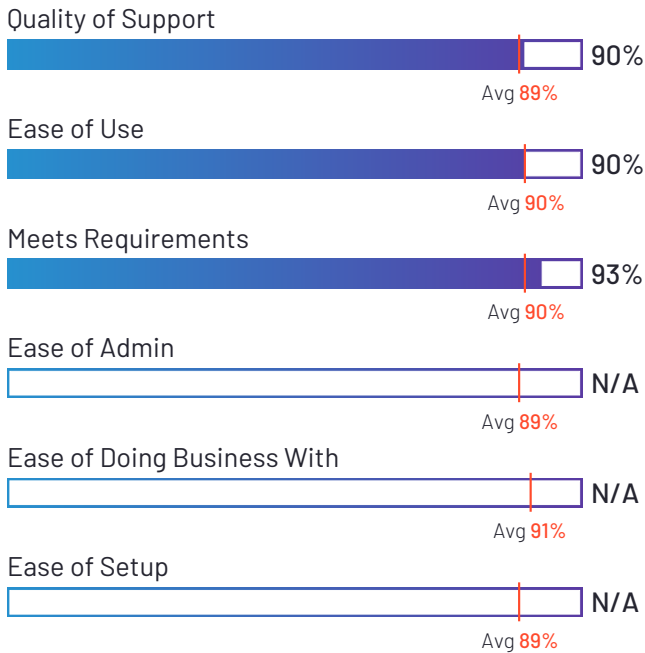
Satisfaction Ratings

Quality of Support **90%**
Avg **89%**

Ease of Use **90%**
Avg **90%**

Meets Requirements **93%**
Avg **90%**

Ease of Admin **N/A**
Avg **89%**

Ease of Doing Business With **N/A**
Avg **91%**

Ease of Setup **N/A**
Avg **89%**

*N/A is displayed when fewer than five responses were received for the question.

Top Industries Represented

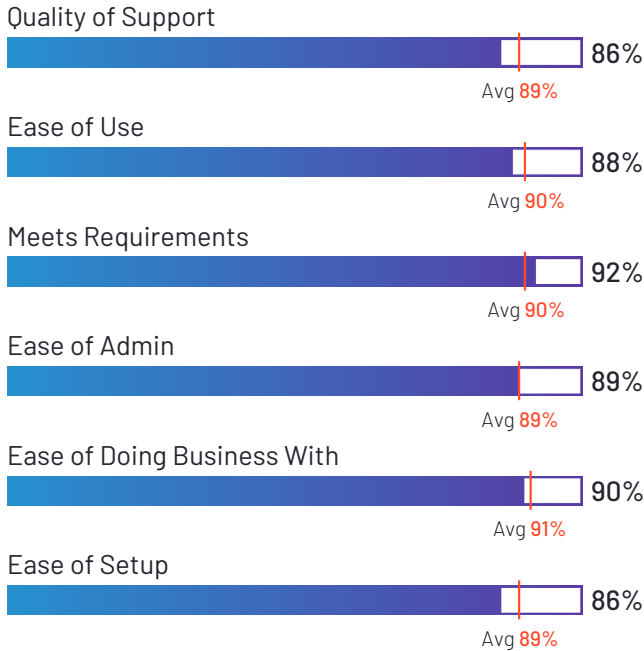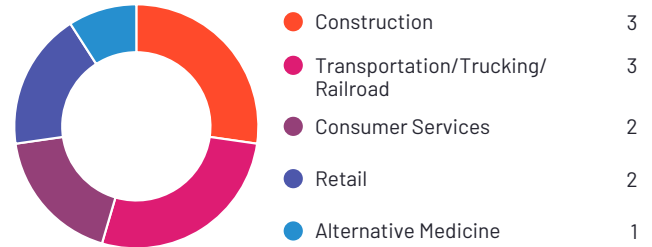|	
● Civic & Social Organization	3
● Computer & Network Security	3
● Business Supplies and Equipment	1
● Consumer Electronics	1
● Electrical/ Electronic Manufacturing	1

Highest-Rated Features

Onboarding **95%**
Avg **89%**

Maintenance **92%**
Avg **87%**

Driver Behavior **90%**
Avg **90%**

Lowest-Rated Features

Vehicle Tracking **83%**
Avg **92%**

Driver Tracking **83%**
Avg **92%**

Vehicle Performance **84%**
Avg **88%**

Ownership	**HQ Location**	**Year Founded**	**Employees (Listed On Linkedin)**	**Company Website**
GPSWOX	London	2014	13	www.gpswox.com

30
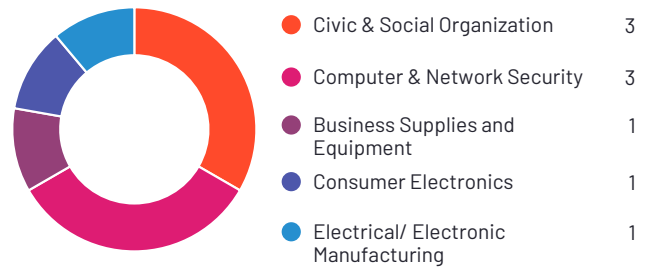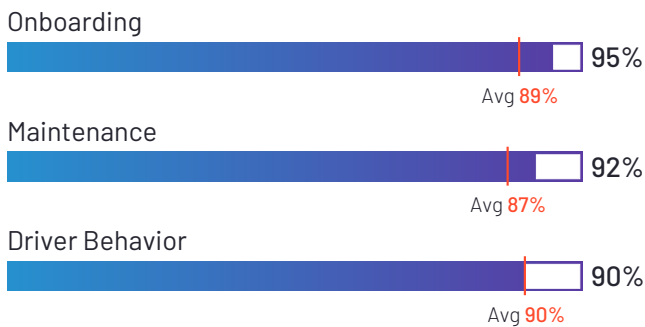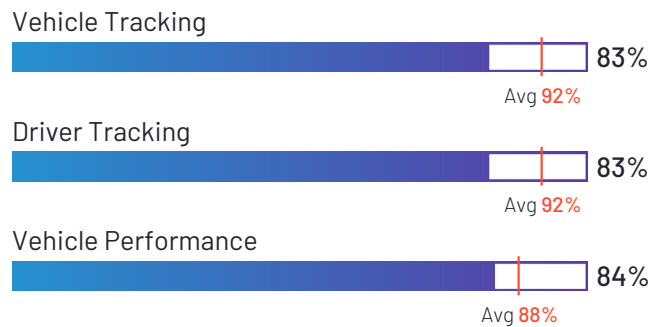
Satisfaction Ratings for Fleet Management

G2 reviewers rated software sellers ability to satisfy their needs as shown in the table below.

	Satisfaction		Satisfaction by Category						Net Promoter Score (NPS)
	Likelihood to Recommend	Product Going in Right Direction?	Meets Requirements	Ease of Admin	Ease of Doing Business With	Quality of Support	Ease of Setup	Ease of Use	Net Promoter Score (NPS) (Range from –100 to +100)
Verizon Connect	77%	71%	84%	85%	77%	75%	82%	87%	33
Motive (Formerly KeepTruckin)	85%	83%	87%	87%	85%	83%	88%	90%	57
Samsara	89%	95%	91%	87%	94%	88%	90%	88%	60
Geotab	83%	89%	90%	86%	90%	87%	86%	84%	37
Azuga Fleet	95%	94%	96%	95%	96%	92%	95%	96%	88
Fleetio	94%	94%	92%	91%	92%	92%	87%	93%	80
ClearPathGPS	98%	98%	97%	95%	97%	97%	95%	95%	93
Route4Me	96%	100%	95%	95%	97%	98%	93%	97%	87
Onfleet	91%	95%	88%	89%	90%	90%	94%	93%	77
IntelliShift	92%	88%	91%	95%	93%	94%	94%	93%	67
Driveroo Fleet	99%	100%	96%	95%	100%	100%	98%	97%	95
Fleetx	94%	93%	90%	95%	95%	96%	94%	94%	82
GPSTab	97%	86%	96%	N/A	100%	99%	100%	97%	91
Momentum IoT	88%	89%	91%	90%	93%	91%	93%	93%	50
Dr Dispatch	87%	90%	90%	90%	83%	88%	90%	91%	72
Lytx	87%	85%	88%	86%	86%	82%	89%	89%	70
Tookan	87%	85%	86%	89%	89%	83%	88%	88%	61
Teletrac Navman	75%	67%	79%	59%	63%	77%	59%	77%	21
Trimble TMS (Formerly TMW Systems)	70%	64%	73%	N/A	N/A	69%	N/A	73%	–11

*N/A is displayed when fewer than five responses were received for the question.

**Net Promoter Score ranges from –100 to +100

Satisfaction Ratings for Fleet Management (continued)

G2 reviewers rated software sellers ability to satisfy their needs as shown in the table below.

	Satisfaction		Satisfaction by Category						Net Promoter Score (NPS)
	Likelihood to Recommend	Product Going in Right Direction?	Meets Requirements	Ease of Admin	Ease of Doing Business With	Quality of Support	Ease of Setup	Ease of Use	Net Promoter Score (NPS) (Range from -100 to +100)
GPS Insight	91%	92%	95%	92%	94%	93%	89%	91%	69
EROAD	83%	92%	92%	92%	92%	92%	86%	91%	38
Tenna	84%	77%	86%	86%	97%	90%	83%	89%	33
FleetUp	84%	92%	92%	89%	90%	86%	86%	88%	56
GPSWOX	97%	100%	93%	N/A	N/A	90%	N/A	90%	90
Average	88%	88%	90%	89%	91%	89%	89%	90%	62

*N/A is displayed when fewer than five responses were received for the question.

**Net Promoter Score ranges from -100 to +100

Feature Comparison for Fleet Management

G2 users have evaluated the following products by feature. Feature ratings are representative of reviewers overall satisfaction with each feature and do not necessarily take into account the breadth of individual product features. The results are shown below.

Vehicle Management

	Inventory	Fuel Management	Maintenance	Vehicle Tracking
Verizon Connect	84%	80%	81%	93%
Motive (Formerly KeepTruckin)	86%	80%	80%	90%
Samsara	88%	93%	86%	97%
Geotab	96%	96%	94%	97%
Azuga Fleet	95%	95%	96%	98%
Fleetio	93%	86%	92%	86%
ClearPathGPS		88%	88%	98%
Route4Me	88%	84%	90%	93%
Onfleet				93%
IntelliShift	96%	N/A	86%	97%
Driveroo Fleet	95%	94%	98%	94%
Fleetx	91%	86%	92%	95%
GPSTab	N/A	N/A	N/A	83%
Momentum IoT	90%	87%	88%	94%
Dr Dispatch	N/A	N/A	N/A	N/A
Lytx		N/A	N/A	86%
Tookan	81%	75%	76%	88%
Teletrac Navman	79%	83%	89%	78%
Trimble TMS (Formerly TMW Systems)	N/A	N/A	N/A	N/A

*N/A is displayed when fewer than five responses were received for the question.

**A blank box indicates that a seller has selected that they do not offer that feature.

Feature Comparison for Fleet Management (continued)

G2 users have evaluated the following products by feature. Feature ratings are representative of reviewers overall satisfaction with each feature and do not necessarily take into account the breadth of individual product features. The results are shown below.

Vehicle Management

	Inventory	Fuel Management	Maintenance	Vehicle Tracking
GPS Insight	87%	86%	88%	96%
EROAD	89%	87%	84%	96%
Tenna	89%	74%	82%	89%
FleetUp	N/A	94%	74%	96%
GPSWOX	89%	86%	92%	83%
Average	89%	86%	87%	92%

*N/A is displayed when fewer than five responses were received for the question.

**A blank box indicates that a seller has selected that they do not offer that feature.

Feature Comparison for Fleet Management (continued)

G2 users have evaluated the following products by feature. Feature ratings are representative of reviewers overall satisfaction with each feature and do not necessarily take into account the breadth of individual product features. The results are shown below.

ELD Compliance

	Hours Logged
Verizon Connect	83%
Motive (Formerly KeepTruckin)	89%
Samsara	91%
Geotab	N/A
Azuga Fleet	96%
Fleetio	83%
ClearPathGPS	91%
Route4Me	90%
Onfleet	
IntelliShift	98%
Driveroo Fleet	93%
Fleetx	
GPSTab	98%
Momentum IoT	
Dr Dispatch	N/A
Lytx	N/A
Tookan	83%
Teletrac Navman	67%
Trimble TMS (Formerly TMW Systems)	N/A

*N/A is displayed when fewer than five responses were received for the question.

**A blank box indicates that a seller has selected that they do not offer that feature.

Feature Comparison for Fleet Management (continued)

G2 users have evaluated the following products by feature. Feature ratings are representative of reviewers overall satisfaction with each feature and do not necessarily take into account the breadth of individual product features. The results are shown below.

ELD Compliance

	Hours Logged
GPS Insight	N/A
EROAD	N/A
Tenna	74%
FleetUp	90%
GPSWOX	N/A
Average	88%

(Feature Comparison for Fleet Management continues on next page)

*N/A is displayed when fewer than five responses were received for the question.

**A blank box indicates that a seller has selected that they do not offer that feature.

Feature Comparison for Fleet Management (continued)

G2 users have evaluated the following products by feature. Feature ratings are representative of reviewers overall satisfaction with each feature and do not necessarily take into account the breadth of individual product features. The results are shown below.

Driver Management

	Onboarding	Safety	Driver Tracking	Driver Behavior
Verizon Connect	83%	87%	91%	88%
Motive (Formerly KeepTruckin)	84%	88%	89%	87%
Samsara	88%	92%	94%	90%
Geotab	94%	94%	94%	97%
Azuga Fleet	90%	96%	96%	94%
Fleetio	83%			
ClearPathGPS	88%	96%	96%	95%
Route4Me	93%	89%	88%	89%
Onfleet	93%	90%	94%	87%
IntelliShift	88%	91%	97%	96%
Driveroo Fleet	97%	89%	86%	77%
Fleetx	95%	95%	93%	95%
GPSTab	N/A	N/A	N/A	N/A
Momentum IoT			95%	91%
Dr Dispatch	N/A	N/A	N/A	N/A
Lytx	84%	98%	95%	100%
Tookan	87%	90%	86%	91%
Teletrac Navman	78%	80%	86%	84%
Trimble TMS (Formerly TMW Systems)	N/A	N/A	N/A	N/A

(Feature Comparison for Fleet Management continues on next page)

*N/A is displayed when fewer than five responses were received for the question.

**A blank box indicates that a seller has selected that they do not offer that feature.

Feature Comparison for Fleet Management (continued)

G2 users have evaluated the following products by feature. Feature ratings are representative of reviewers overall satisfaction with each feature and do not necessarily take into account the breadth of individual product features. The results are shown below.

Driver Management

	Onboarding	Safety	Driver Tracking	Driver Behavior
GPS Insight	91%	93%	96%	92%
EROAD	88%	92%	92%	94%
Tenna		82%	86%	82%
FleetUp	N/A	94%	94%	90%
GPSWOX	95%	89%	83%	90%
Average	89%	91%	92%	90%

*N/A is displayed when fewer than five responses were received for the question.

**A blank box indicates that a seller has selected that they do not offer that feature.

Feature Comparison for Fleet Management (continued)

G2 users have evaluated the following products by feature. Feature ratings are representative of reviewers overall satisfaction with each feature and do not necessarily take into account the breadth of individual product features. The results are shown below.

Deliveries

	ETAs	Proof of delivery	Route Optimization
Verizon Connect	88%	87%	86%
Motive (Formerly KeepTruckin)	82%	78%	78%
Samsara	91%	88%	88%
Geotab	100%	100%	100%
Azuga Fleet	91%	89%	91%
Fleetio			
ClearPathGPS	91%	94%	95%
Route4Me	90%	98%	90%
Onfleet	86%	93%	84%
IntelliShift	96%	94%	95%
Driveroo Fleet	N/A	N/A	N/A
Fleetx	94%	94%	92%
GPSTab	N/A	N/A	N/A
Momentum IoT			
Dr Dispatch	N/A	N/A	N/A
Lytx	N/A	N/A	N/A
Tookan	82%	89%	80%
Teletrac Navman	81%	86%	86%
Trimble TMS (Formerly TMW Systems)	N/A	N/A	N/A

*N/A is displayed when fewer than five responses were received for the question.

**A blank box indicates that a seller has selected that they do not offer that feature.

Feature Comparison for Fleet Management (continued)

G2 users have evaluated the following products by feature. Feature ratings are representative of reviewers overall satisfaction with each feature and do not necessarily take into account the breadth of individual product features. The results are shown below.

Deliveries

	ETAs	Proof of delivery	Route Optimization
GPS Insight	92%	91%	90%
EROAD	98%	88%	83%
Tenna			
FleetUp	77%	N/A	86%
GPSWOX	89%	86%	89%
Average	89%	90%	88%

*N/A is displayed when fewer than five responses were received for the question.

**A blank box indicates that a seller has selected that they do not offer that feature.

Feature Comparison for Fleet Management (continued)

G2 users have evaluated the following products by feature. Feature ratings are representative of reviewers overall satisfaction with each feature and do not necessarily take into account the breadth of individual product features. The results are shown below.

Analytics

	Vehicle Performance	Driver Performance	Costs
Verizon Connect	86%	88%	83%
Motive (Formerly KeepTruckin)	85%	85%	78%
Samsara	89%	90%	89%
Geotab	95%	94%	94%
Azuga Fleet	90%	94%	96%
Fleetio	89%	83%	91%
ClearPathGPS	87%	91%	86%
Route4Me	87%	90%	88%
Onfleet	89%	91%	95%
IntelliShift	86%	94%	84%
Driveroo Fleet	89%	79%	87%
Fleetx	94%	93%	89%
GPSTab	N/A	N/A	N/A
Momentum IoT	93%	92%	86%
Dr Dispatch	N/A	N/A	N/A
Lytx	N/A	96%	79%
Tookan	89%	90%	83%
Teletrac Navman	84%	86%	86%
Trimble TMS (Formerly TMW Systems)	N/A	N/A	N/A

(Feature Comparison for Fleet Management continues on next page)

*N/A is displayed when fewer than five responses were received for the question.

**A blank box indicates that a seller has selected that they do not offer that feature.

Feature Comparison for Fleet Management (continued)

G2 users have evaluated the following products by feature. Feature ratings are representative of reviewers overall satisfaction with each feature and do not necessarily take into account the breadth of individual product features. The results are shown below.

Analytics

	Vehicle Performance	Driver Performance	Costs
GPS Insight	88%	91%	84%
EROAD	92%	90%	84%
Tenna	82%	84%	51%
FleetUp	81%	92%	71%
GPSWOX	84%	86%	86%
Average	88%	89%	84%

*N/A is displayed when fewer than five responses were received for the question.

**A blank box indicates that a seller has selected that they do not offer that feature.

Additional Data for Fleet Management

The table below includes a breakdown of the customer segments for each product, as represented by G2 reviewers.

Customers by Size

	Small Business (50 or fewer emp.)	Mid-Market (51-1000 emp.)	Enterprise (>1000 emp.)
Verizon Connect	67%	30%	3%
Motive (Formerly KeepTruckin)	73%	26%	1%
Samsara	44%	44%	12%
Geotab	33%	44%	22%
Azuga Fleet	46%	45%	9%
Fleetio	48%	46%	5%
ClearPathGPS	70%	30%	0%
Route4Me	70%	27%	3%
Onfleet	70%	24%	6%
IntelliShift	36%	57%	7%
Driveroo Fleet	60%	40%	0%
Fleetx	28%	46%	26%
GPSTab	100%	0%	0%
Momentum IoT	80%	15%	5%
Dr Dispatch	91%	9%	0%
Lytx	10%	50%	40%
Tookan	67%	29%	4%
Teletrac Navman	52%	43%	4%
Trimble TMS (Formerly TMW Systems)	0%	71%	29%

(Additional Data for Fleet Management continues on next page)

*N/A is displayed when data is not publicly available.

Additional Data for Fleet Management (continued)

The table below includes a breakdown of the customer segments for each product, as represented by G2 reviewers.

Customers by Size

	Small Business (50 or fewer emp.)	Mid-Market (51-1000 emp.)	Enterprise (>1000 emp.)
GPS Insight	51%	40%	9%
EROAD	23%	77%	0%
Tenna	28%	72%	0%
FleetUp	94%	6%	0%
GPSWOX	30%	60%	10%
Average	53%	39%	8%

(Additional Data for Fleet Management continues on next page)

*N/A is displayed when data is not publicly available.

Additional Data for Fleet Management (continued)

The table below highlights implementation and deployment data as indicated in real user reviews on G2.

Implementation

	Deployment		Implementation Time	Implementation Method				Number of Users Purchased	Contract Term
	Cloud	On-Premises	Avg. Months to Go Live	In-House Team	Seller Services Team	Third-Party Consultant	Don't know	Median Number of Users Bought	Avg. Contract Term (Months)
Verizon Connect	28%	72%	1.9	68%	22%	1%	9%	7	18
Motive (Formerly KeepTruckin)	25%	75%	1.5	81%	2%	1%	17%	17	21
Samsara	55%	45%	1.9	53%	20%	13%	13%	17	21
Geotab	45%	55%	2.1	100%	0%	0%	0%	17	16
Azuga Fleet	26%	74%	1.1	77%	0%	8%	15%	7	9
Fleetio	59%	41%	2.3	92%	3%	3%	3%	17	9
ClearPathGPS	33%	67%	0.8	87%	8%	0%	5%	17	5
Route4Me	48%	52%	2.3	86%	5%	0%	10%	17	5
Onfleet	25%	75%	1.5	84%	0%	11%	5%	7	5
IntelliShift	28%	72%	2.7	75%	19%	0%	6%	27	28
Driveroo Fleet	46%	54%	1.0	67%	25%	0%	8%	37	3
Fleetx	47%	53%	2.5	65%	29%	6%	0%	7	10
GPSTab	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Momentum IoT	22%	78%	1.4	71%	6%	3%	20%	3	0
Dr Dispatch	33%	67%	0.2	67%	17%	17%	0%	7	5
Lytx	42%	58%	3.6	67%	33%	0%	0%	225	26
Tookan	55%	45%	3.0	62%	14%	11%	14%	17	4
Teletrac Navman	14%	86%	4.2	86%	0%	0%	14%	17	26
Trimble TMS (Formerly TMW Systems)	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A

(Additional Data for Fleet Management continues on next page)

*N/A is displayed when data is not publicly available.

Additional Data for Fleet Management (continued)

The table below highlights implementation and deployment data as indicated in real user reviews on G2.

Implementation

	Deployment		Implementation Time	Implementation Method				Number of Users Purchased	Contract Term
	Cloud	On-Premises	Avg. Months to Go Live	In-House Team	Seller Services Team	Third-Party Consultant	Don't know	Median Number of Users Bought	Avg. Contract Term (Months)
GPS Insight	28%	72%	1.9	90%	10%	0%	0%	17	15
EROAD	25%	75%	0.8	83%	0%	8%	8%	75	34
Tenna	71%	29%	3.8	57%	43%	0%	0%	17	26
FleetUp	30%	70%	1.3	70%	0%	10%	20%	7	10
GPSWOX	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A

(Additional Data for Fleet Management continues on next page)

*N/A is displayed when data is not publicly available.

Additional Data for Fleet Management (continued)

The table below highlights the average user adoption of each product as indicated in real user reviews on G2.

User Adoption and Return on Investment (ROI)

	User Adoption	Payback Period
	Average User Adoption	Estimated ROI (payback period in months)
Verizon Connect	75%	25
Motive (Formerly KeepTruckin)	90%	23
Samsara	83%	24
Geotab	96%	11
Azuga Fleet	79%	19
Fleetio	70%	21
ClearPathGPS	83%	18
Route4Me	84%	17
Onfleet	93%	11
IntelliShift	89%	33
Driveroo Fleet	91%	10
Fleetx	79%	10
GPSTab	N/A	N/A
Momentum IoT	61%	7
Dr Dispatch	100%	N/A
Lytx	87%	32
Tookan	72%	12
Teletrac Navman	69%	36
Trimble TMS (Formerly TMW Systems)	N/A	N/A

(Additional Data for Fleet Management continues on next page)

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Additional Data for Fleet Management (continued)

The table below highlights the average user adoption of each product as indicated in real user reviews on G2.

User Adoption and Return on Investment (ROI)

	User Adoption	Payback Period
	Average User Adoption	Estimated ROI (payback period in months)
GPS Insight	84%	17
EROAD	93%	20
Tenna	41%	21
FleetUp	63%	26
GPSWOX	N/A	N/A
Average	80%	20

*N/A is displayed when data is not publicly available.

Additional Data for Fleet Management (continued)

The table below highlights third-party market presence data used to inform the G2's Market Presence Score that highlights each products impact and influence in the category.

Market Presence

	Seller Name	Year Founded	Employees on LinkedIn (Seller)	LinkedIn Followers	Twitter Followers (Seller)	Glassdoor Rating
Verizon Connect	Verizon Connect		2,722	85,706	3,726	3.5
Motive (Formerly KeepTruckin)	Motive Technologies Inc.	2013	3,871	390,909	4,568	4.1
Samsara	Samsara	2015	2,668	153,475	3,183	4.4
Geotab	Geotab	2000	2,056	49,623	5,943	3.8
Azuga Fleet	Azuga	2012	988	25,322	861	3.9
Fleetio	Fleetio	2012	214	16,568	1,822	4.5
ClearPathGPS	ClearPathGPS, LLC.		23	1,683	118	N/A
Route4Me	Route4Me Inc	2009	89	1,005	495	4.9
Onfleet	Onfleet	2015	93	6,810	2,207	4.6
IntelliShift	IntelliShift	2002	134	8,180	1,411	4.0
Driveroo Fleet	Driveroo	2016	56	529	0	N/A
Fleetx	Fleetx	2017	395	22,616	0	4.1
GPSTab	UTECH		1	131	0	N/A
Momentum IoT	Momentum IoT		17	374	159	N/A
Dr Dispatch	Dr Dispatch	1993	7	176	361	N/A
Lytx	Lytx	1998	838	20,244	1,719	4.1
Tookan	Jungleworks	2011	304	19,301	575	3.6
Teletrac Navman	Teletrac	1988	809	23,093	2,526	3.3
Trimble TMS (Formerly TMW Systems)	Trimble	1978	8,810	214,270	10,941	4.3

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Additional Data for Fleet Management (continued)

The table below highlights third-party market presence data used to inform the G2's Market Presence Score that highlights each products impact and influence in the category.

Market Presence

	Seller Name	Year Founded	Employees on LinkedIn (Seller)	LinkedIn Followers	Twitter Followers (Seller)	Glassdoor Rating
GPS Insight	GPS Insight	2004	177	7,645	2,884	3.8
EROAD	EROAD	2000	436	15,185	837	3.4
Tenna	Tenna	2015	131	3,744	468	N/A
FleetUp	FleetUp	2013	69	3,066	0	N/A
GPSWOX	GPSWOX	2014	13	783	578	N/A

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